UNIVERSITY OF PUNE Faculty of Management

Revised Syllabus for Bachelor in Hotel Management & Catering Technology (BHMCT) to be implemented from the academic year 2008-09.

BHMCT Part I (Consisting of Semester I, II, III and IV)
BHMCT Part II (Consisting of Semester V, VI, VII and VIII)

1. Introduction:

The basic idea is to revise the curriculum of the Four Years Degree Course in Hotel Management and Catering Technology (BHMCT) with a view to keep abreast with the current changing trends in the hospitality industry.

II. Objectives and Framework of the curriculum of BHMCT programme

- 1. The basic objective of the BHMCT programme is to provide to the hospitality industry a steady stream of competent young men and women with the necessary knowledge, skills, values and attitudes to occupy key operational positions.
- 2. The course structure of the given BHMCT programme is designed keeping in view the basic objective stated above. Consequently certain essential features of such model programme structures would be
 - a. To impart to the students latest and relevant knowledge from the field of hotel management theory and practice.
 - b. To provide opportunities to the students, within and outside the institutions, for developing necessary operating skills relating to the Hotel Industry.
 - c. To develop the right kind of values and attitudes to function effectively in the hospitality trade.
- 3. The following considerations have been taken into account:
 - a. The knowledge inputs and opportunities for skill development have been offered in an evenly distributed and logically sequenced manner.
 - b. The design is simple and logical.
 - c. There is a major focus of attention on specialization in the final year.
- 4. The relative importance of skills development and attitudinal orientation in management education suggests that an Institution offering BHMCT Programme should have some freedom on course development in choosing methods of instruction, and internal assessment within a broad framework of objectives and curriculum structure.
- 5. It is suggested that a minimum weightage of 30 percent be given to internal continuous and sessional assessment, consisting of tasks like class room exercises, texts, seminars, presentations, quizzers, group tasks, unit tests etc. The external semester end University examination should have a maximum weightage of 70 percent.
- 6. It is suggested that a full time four-year programme in hotel management may have 8 semesters. Each semester is expected to have a total of 20 working weeks.

III. The Curriculum:

- 1. The curriculum is presented in the accompanying chart along with the Appendices containing a list of courses and their detailed outline.
- 2. While care and attention should be given to the basic objective the curriculum and its academic rigour, strict straitjacketing of management curriculum has been avoided, incorporating instead the much needed orientation and innovation in the field of Hotel Management education.
- 3. a. The curriculum includes a total of 40 courses.
 - b. Of the 40 courses, course No. 101, 102, 103, 104, 201, 202, 203, 204, 206, 301, 302, 303, 304, 401, 402, 403, 601, 602, 603, 701, and 801 are practical courses.
 - c. There is a provision for on the job learning in the form of Industrial Training for a period of 20 weeks in the fifth semester, which carries mark value of 200. Internal marks for training shall be 60 marks and for viva voce, training report, log book performance appraisal and presentation before the panel shall be 140 marks. Viva-voce to be conducted by a panel of one external examiner along with one internal examiner.
 - d. There is a provision for a Project study and viva-voce in the eighth semester, which carries mark value of 100. Internal marks for project work shall be 30 marks and for viva voce, and presentation before the panel shall be 70 marks. Viva-voce to be conducted by a panel of one external examiner along with one internal examiner.
 - e. Semester I to VI (excluding semester V for industrial training) work load has six courses of 600 marks per semester(36 hours per week for lectures, practicals and tutorials). The fifth semester has industrial training of 200 marks. The seventh and eighth semesters have five courses of 600 marks each (including Project Report in eighth semester.
- 4. Ordinarily, in each class, not more than 60 students will be admitted.
- 5. Appendix I: Outline of the structure of BHMCT revised course. Appendix II: Detailed syllabus, Semester-wise / Course-wise.

IV Eligibility for admission:

1. The candidates who have passed the H.S.C (XIIth Std) Examination or its equivalent in academic streams of Science, Arts, Commerce or vocation with a minimum aggregate of 50 percent (45 percent for backward class Candidates) shall be eligible for admission to the BHMCT programme or as decided by the Director, Technical Education, Maharashtra State from time to time.

VI Number of Lectures:

There shall be at least 36 hours per week, which include lectures/ practicals/tutorials/ Seminars/ Assignments for the internal assessment work. The duration of the lecture/practical period shall be of 60 minutes each.

VII Vacation Training

It is recommended that each student shall undergo a vacation training for a period of not less than 30 days during vacation at the end of the second semester.

VII Industrial Training

In the fifth semester the students shall be sent for industrial training for a period of 20 weeks, where they would work 8 weeks in Food Production, 6 weeks in Food and Beverage Service, 3 weeks in Front office and 3 weeks in House-keeping- in Government Classified Hotels of the level of three star and above category. The student shall maintain a logbook on daily basis.

At the end of the industrial training the student shall submit a training report along with the logbook maintained on daily basis during the period of training and the performance appraisal from each department. The training report is to be prepared by the student in two typed copies and to be submitted to the Principal within the stipulated time for assessment. The report will be assessed by the internal examiner and only on the basis of a certificate of the examiner concerned that the training has been satisfactorily completed would the student be allowed to appear for the viva-voce of the fifth semester. The training report will be assessed by a panel of examiners comprising of one external examiner (the external examiner would be from the Hotel Industry of the level of Head of the Department and above) and one internal examiner.

VIII Project Work

Each student shall write a project report on the topic based on the elective course under the guidance of an internal Teacher and submit the same to the Principal.

The project report is to be prepared by the student in two typed copies and to be submitted to the Principal within the stipulated time for assessment. The report will be assessed by the internal examiner and only on the basis of a certificate of the examiner concerned that the project report has been satisfactorily completed that would the student be allowed to appear for the viva-voce of the eighth semester. The project report will be assessed by a panel of examiners comprising of one external examiner (the external examiner would preferably be from the Hotel Industry of the level of Head of the Department and above) and one internal examiner.

IX Elective Specifications

Under semester VII and VIII, the candidates shall be examined for a specialized course belonging to anyone of the different areas of Hotel Operations, to be selected by the candidate from amongst the following groups:

GROUP A: Food Production Management

GROUP B: Food & Beverage Service Management

GROUP C: Accommodation Management

Candidates for the specialized course under 701 A, shall offer 801 A only. Candidates for the specialized course under 701 B, shall offer 801 B only. Candidates for the specialized course under 701 C, shall offer 801 C only.

X Attendance:

The students are required to have at least 75% attendance in each course. The students who fail to comply with the above requirements shall not be allowed to appear for the examinations. Such students shall have to seek readmission in the same class of the succeeding year

XI Teaching Faculty

- 1. The Teaching Faculty must be as prescribed by All India Council for Technical Education, New Delhi. Beside full time faculty members, visiting faculty members should be invited to conduct the appropriate course.
- 2. Qualifications: The qualifications for Principal, Professor, Asst. Professor / Reader and Lecturers would be as laid down by the All India Council for Technical Education, New Delhi, and/or as prescribed by the Faculty of Management, University of Pune.

XII Classroom And Laboratories

Besides the classrooms for lectures and tutorials, the laboratories for practicals should include the following Basic Training Kitchen, Quantity Training Kitchen, Advanced Training Kitchen, Training Restaurant, Dining Hall, Reception Counter, Housekeeping (Guest Rooms & HK Lab), Library and Computer Lab with LAN / Internet Facility.

The Laboratories should be well equipped to impart proper practical knowledge and develop professional skills of the students

XIII Board of Paper Setters / Examiners

For each semester – end examination (external examination) there will be one Board of Paper- setters / Examiners. While appointing paper-setters/ examiners (total 3 per course), care should be taken to see that the panel members are experts in their respective unit courses. These examiners would be comprised of faculty from UOP affiliated Hotel Management Institutes and the Industry (not exceeding one).

XIV Examination

The BHMCT Examination will be held in eight semesters

- 1. The candidate will be allowed to carry maximum backlog of six (6) courses from any one or more semesters. However, admission to fifth semester would be based on the student passing all the subjects in the first and second semester and admissions to the seventh Semester world be based on the student passing all the subjects in the third and fourth semester.
- 2. In view of the fact that semester VII and VIII have been designed for a specialization mode, students desirous of choosing a particular elective in semester VII should have passed the concerned Semester VI Course latest by end of semester VI itself.
- 3. The Training Report and the Project Report are to be prepared by the student and two typed copies to be submitted to the Principal by the stipulated date. The internal teacher of the subject will duly assess the report and the marks will be communicated by the Principal to the University. No student will be permitted to appear for eighth semester unless he / she submit the Project Report as required.

XV Assessment

The Final total assessment of the candidate shall be made in terms of an internal assessment, practical assessment (where ever applicable) and an external assessment for each course. The internal, practical and external assessment will constitute separate heads of passing and they will be shown separately in the transcripts.

- 1. For each course, the ratio of marks of internal assessment in relation to the external assessment shall be 30:70
- 2. The division of the 30 marks allotted to internal assessment shall be 15 marks for tutorial work or unit tests and
 - 15 marks for seminars / performances of Practicals and continuous assessment comprising of attendance, journal work, etc
- 3. The external assessment shall be based on the external written examination and practical to be held at the end of each semester for each course.
- 4. The Training Report and Project Report and Viva-voce shall constitute separate heads of passing individually.
- 5. The marks awarded by an examiner in the internal assessment shall be communicated to the candidate.
- 6. Reassessment of Internal Marks

In case of those students who have secured less than passing percentage of marks in internal i.e. less than 12 the concerned institute shall administer a separate internal test of 30 marks and if the result of the internal test as above results in lower marks than the original, the original figure of the marks shall prevail. In short the rule is that the higher of the two figures of the marks, shall be taken into consideration.

XVI Marks

- 1. Each semester will carry a total of 600 marks each (expect for semester V which shall carry a total of 200 marks)
- 2. The marks allotted to each course shall be as follows:
 - a. 70 marks for written comprehensive test.
 - b. 40 marks for written comprehensive test where practical are conducted along with 30 marks for practical,
 - c. 30 marks shall be assigned for internal assessment.
 - d. For elective specialization course the marks allotted shall be as follows:
 - i. 70 marks for written comprehensive test.
 - ii. 70 marks for practical and
 - iii. 60 marks shall be assigned for internal assessment.
- 3. Industrial Training and Project Report shall carry 200 marks & 100 marks respectively.

XVII Standard of passing

- 1. Every candidate must secure 40 % marks in aggregate. External examination minimum 28 out of 70 marks and for internal examination minimum 12 out of 30 marks, separately in each subject.
- 2. The final results would be computed, based on aggregate marks obtained in Part II of the programme.

XVIII Fees

The fees would be charged as prescribed by the Government of Maharashtra from time to time.

University of Pune

APPENDIX I.

Revised Syllabus for Bachelor of Hotel Management & Catering Technology (BHMCT)

The Following abbreviations have been used here under L = Lecture P= Practical T= Tutorial Internal Continuous Assessment = Class Test

First Year BHMCT SEMESTER I

Course	Subject	Teaching scheme			Exar	Total		
No		(hours per week)		Theory	Practical	Internal	Marks	
		L P T						
101	Food Production – I	2	8	1	40	30	30	100
102	Food & Beverage Service- I	2	3	1	40	30	30	100
103	Housekeeping Operations – I	2	2	1	40	30	30	100
104	Front Office Operations – I	2	2	1	40	30	30	100
105	Catering Science I	3	-	1	70	-	30	100
106	Communication Fundamentals	4 - 1		70	-	30	100	
	TOTAL	15	15	6	300	120	180	600

First Year BHMCT SEMESTER II

Course	Subject	Teac	hing scl	heme	Exa	heme	Total	
No		(hours per week)			Theory	Practical	Internal	Marks
		L P T						
201	Food Production – II	2	8	1	40	30	30	100
202	Food & Beverage Service- II	2	3	1	40	30	30	100
203	Housekeeping Operations – II	2	2 2 1		40	30	30	100
204	Front Office Operations – II	2	2	1	40	30	30	100
205	Catering Science II	3	-	1	70	-	30	100
206	Basic French for Hotel	2	2	1	40	30	30	100
	Industry							
	TOTAL	13	17	6	270	150	180	600

Second Year BHMCT SEMESTER III

Cours	Subject	Teaching scheme			Exar	Total		
e No		(hours per week)		Theory	Practical	Interna	Marks	
		L P T				1		
301	Food Production – III	2	8	1	40	30	30	100
302	Food & Beverage Service- III	2	3	1	40	30	30	100
303	Accommodation Operations- I	2 2 1		40	30	30	100	
304	Computer Fundamentals	2	2	1	40	30	30	100
305	Food & Beverage Controls	3	-	1	70	-	30	100
306	Basic Accounting	4	-	1	70	-	30	100
	_							
	TOTAL	15	15	6	300	120	180	600

Second Year BHMCT SEMESTER IV

Course	Subject	Teaching scheme			Exam	Total		
No		(hours per week)			Theory	Practi-	Interna	Marks
		L	L P T			cals	1	
401	Food Production – IV	2	8	1	40	30	30	100
402	Food & Beverage Service- IV	2	2 3 1		40	30	30	100
403	Accommodation Operations –II	3	3 3 1		40	30	30	100
404	Hotel Engineering	3	-	1	70	-	30	100
405	Principles of Management	3	-	1	70	-	30	100
406	Hotel Accountancy	3	3 - 1		70	-	30	100
	TOTAL	16	14	6	330	90	180	600

Third Year BHMCT SEMESTER V

Course	Subject	Examination Scheme		
No		Panel	Internal	Total
501	Industrial Training	140	60	200
	20 weeks * 6 days 8 hours = 960 Hrs			
	TOTAL	140	60	200

<u>Note</u>

Training report to be submitted as per specifications and format (to be collected from the College). Daily Logbook and the Performance Appraisal given by Government Classified Hotels of the level of three star categories and above.

Marks would be awarded as follows by a panel of examiners (one external and one internal):-

		<u>Internal</u>	<u>External</u>
Performance Appraisal	-	30	
Logbook	-	30	
Training Report	-		70
Viva-voce	-		70
Total		60 marks	140 marks

Third Year BHMCT SEMESTER VI

Course		Teac	Teaching scheme			Examination scheme			
Course No	Subject	(hou	(hours per week)			Practic	Interna	Total Marks	
140		L	P	T	Theory	al	1	Warks	
601	Advanced Food Production	2	8	1	40	30	30	100	
602	Advanced Food & Beverage	2	3	1	40	30	30	100	
	Service								
603	Personality Development &	3	3	1	40	30	30	100	
	Business Communication								
604	Hospitality Marketing -I	3	1	1	70	1	30	100	
605	Human Resource Management	3		1	70		30	100	
606	Travel & Tourism	3		1	70		30	100	
	TOTAL	16	14	6	330	90	180	600	

Fourth Year BHMCT SEMESTER VII

C	Subject	Teac	hing scl	neme	Exar	Total		
Course No		(hou	rs per w	eek)	Theory	Practical	Internal	Marks
140		L	P	T	Theory	Tractical	micmai	Warks
701	@ Elective I (A,B,C)	4	10	2	70	70	60	200
702	Organisational Behaviour	4	-	1	70	-	30	100
703	Hotel Related Laws	4	1	1	70	-	30	100
704	Hospitality Marketing -II	4	1	1	70	-	30	100
705	Environmental Management	4 - 1		70	-	30	100	
	TOTAL	20	10	6	350	70	180	600

Fourth Year BHMCT SEMESTER VIII

		Teaching scheme			Exar	Total		
Course No	Subject	(hou	rs per w	eek)	Theory	Practical	Internal	Marks
		L	P	T	Theory	Tactical	memai	
801	@ Elective II (A,B,C)	3	8	2	70	70	60	200
802	* Project Report	3	7	-	-	70	30	100
803	Total Quality Management	4	-	1	70	-	30	100
804	Managerial Economics	3	-	1	70	-	30	100
805	Entrepreneurship Development	3	-	1	70	-	30	100
	TOTAL	16	15	5	280	140	180	600

Note @ students may choose any one of the Electives for Semester VII and VIII

701 / 801 A Specialization in Food Production Management.

701 / 801 B Specialization Food & Beverage Service Management.

701 / 801 C Specialization in Accommodation Management

802 Project Report –

* The Project Report should be market research and field work oriented and related to the Elective Course (Food Production / Food & Beverage Service / Accommodation Management). The documentation and presentation should be conducted before the panel of one external and one internal examiner. Marks would be awarded for Project Report, Presentation & Viva-voce by the panel of examiners (one external and one internal)

Subject - FOOD PRODUCTION - I

Subject Code - 101

Semester - First

Teaching and Examination Scheme:

Т	eaching Sc	heme/ Wee	k	Examination Scheme					
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks / Duration	Practical Marks	Internal Marks	Total		
02	08	01	11	40 / 2 hrs	30 / 4 hrs	30	100		

Rationale:

Food Production is an integral part of the Hospitality Industry. To prepare the students to cater to the need of the industry, it is important to inculcate in them sound knowledge of the principles of Food Production so that they can be put to use in an efficient & effective way.

principles of	Food Production so that they can be put to use in an efficient	& effe Hrs	ctive v Mks
Chapter 1	Introduction to Professional Cookery	03	02
1.1	Origin of Modern Cookery practices		
1.2	Factors influencing eating habits, sectors of hospitality Catering Industry.	/	
1.3	Essentials of Continental food preparation.		
1.4	Essentials of Indian food preparation.		
1.5	Hygiene & safe practices in handling food.		
1.6	Aims & objectives of cooking food.		
Chapter 2	Professional Attributes	02	02
2.1	Attitude towards your job.		
2.2	Personal Hygiene.		
2.3	Uniforms		
2.4	Care for your own health & safety.		
2.5	Safety practices & procedures.		
	2.5.1 Accidents, types, nature, classification		
	2.5.2 Preventive measures for each type of accident.		
	2.5.3 Reporting accidents.		
	2.5.4 First aid - meaning, importance, and basic rules.		
	2.5.5 Fire Prevention		
Chapter 3	Organization Structure in the Kitchen	02	04
3.1	Types of establishments		
3.2	Classical kitchen brigade (English) for a five Star & Three Star Hotel.		
3.3	Duties & Responsibilities of Executive Chef & various Chefs.		

3.4		dination with other allied department e.g. Stores, ases, Accounts, Service, Housekeeping, etc.			
Chapter 4.1	Classi Prepar	ooking Utensils & Small Equipments fication - knives, kitchen tools, Electric Food Pre- ration equipments, Refrigeration equipment, Food ng Equipments, Hot plates & Heated Cupboards		03	04
4.2	materi	rties, Advantages & Disadvantages of various als used in tools & equipment.			
4.3	Precau equip	ations and Care in handling & maintenance of ment			
Chapter		Commodities used in the Catering Industry		01	
5.1 5.2	Introd nature availa	onship of the classification with food groups studied uction to commodities in terms of sources, types, e, uses, processing, by-products, market forms ble, modes of packing, local market rate, storage ples & nutritive value for commodities and effect of			
	heat a	nd other factors on cooking. (for the following)			
	5.2.1	5.2.1.1 Wheat, Rice & Other millets in the region	03	04	
		5.2.1.2 Bengal gram, Green gram, Red gram5.2.1.3 Soya beans, kidney bean, double beans, locally available cereals and pulses.			
	5.2.2	Sweeteners	02	02	
		Sugar, Honey, Jaggery & Artificial Sweeteners			
	5.2.3	Fats & Oils Butter, Oil, Lard, Suet, Tallow, Hydrogenated fat, Bread spreads	02	04	
	5.2.4	Dairy products	03	04	
		Milk, Cream, Cheese, Curd			
	5.2.5	Vegetables	03	04	
		Types of Vegetables- Root, Stem, Leafy,			
	5.2.6	Flowery, Fruity Fruits	02	02	
	3.2.0	Types of Fruits - Fresh , Dried, Canned	02	02	
	5.2.7	* -	01	02	
	5.2.8	Spices, Herbs, Condiments & Seasonings (Used in Western & Indian Cooking)	03	04	
Chart-	∠ n•	iomenta in feeda		02	02
Chapter 6.1		igments in foods of pigments in vegetables, fruits and animal		02	02
0.1	produ				
6.2		of heat, acid, alkali, oxidation & metal on pigments			
6.3		utions for enhancing & retention of colour.			

Note: Glossary of Terms

Students should be familiar with the glossary of terms pertaining to above mentioned topics

Total 32 40

Practicals

It is recommended that Demonstrations be conducted in the initial stages to make the students familiar with the following:

- 1. Introduction to various tools and their usage.
- 2. Introduction to various commodities. (Physical Characteristics, weight & volume conversion, yield testing, etc.)
- 3. Food pre-preparation methods
 - a. Preparation Methods -

Washing, Peeling, Paring (fruits), Cutting (cuts of vegetables), Grating (Vegetables), Grinding, Mashing, (vegetables & pulses), Sieving (flours), Steeping (cereals, pulses, tamarind, lemon-rind), Evaporation (milk & gravies), Marination (meat, fish, chicken), Sprouting (pulses & legumes), Blanching, Filleting of fish, Deboning & jointing poultry

- b. Methods of Mixing –
 Beating, Blending, Cutting in, Rubbing in, Creaming,
 Folding, Kneading, Rolling in, Pressing, Stirring
- 4. Use of different cooking methods.
- 5. Basic Indian masalas & gravies (Dry & wet)
- 6. Basic Stocks, soups & sauces.

Minimum 18 Individual Practicals consisting of 70% Indian & 30% Continental Menus be accomplished, over and above the demonstrations.

Practical Examination be conducted on Indian Menus consisting of a Meat, Vegetable, Rice and Sweet Preparation.

Reference Books

- 1. Practical Cookery- Victor Ceserani & Ronald Kinton, ELBS
- 2. Theory of Catering- Victor Ceserani & Ronald Kinton, ELBS
- 3. Theory of Cookery- Mr. K. Arora, Franck Brothers
- 4. Modern Cookery for Teaching & Trade Vol I- Ms. Thangam Philip, Orient Longman.
- 5. The Professional Chef (4th Edition)- Le Rol A. Polsom
- 6. The book of Ingredients- Jane Grigson
- 7. Food Commodities- Bernard Davis

Subject - FOOD & BEVERAGE SERVICE – I

Subject Code - 102

Semester - First

Teaching and Examination Scheme:

Τ	eaching Sc	heme/ Wee	k	Examination Scheme			
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks / Duration	Practical Marks	Internal Marks	Total
02	03	01	06	40 / 2 hrs	30 / 2 hrs	30	100

Rationale:

The course will give the students a comprehensive knowledge and develop technical skills in the basic aspects of food & beverage service operations in the Hotel Industry.

		Hrs	Mks
1.1 1.2 1.3	The Food & Beverage Service Industry Introduction to the Food & Beverage Industry Classification of Catering Establishments (Commercial & Non-Commercial) Introduction to Food & Beverage Operations (Types of F&B Outlets)	04	04
Chapter 2. 2.1 2.2	Food & Beverage Service areas in a Hotel Restaurant, Coffee Shop, Room Service, Bars, Banquets, Snack Bar, Executive Lounges, Business Centers, Discotheques & Night Clubs. Auxiliary areas	04	06
Chapter 3. 3.1 3.2 3.3	Food & Beverage Service Equipment Types & Usage of Equipments- Furniture, Chinaware, Silverware & Glassware, Linen, Disposables, Special Equipment Care & maintenance	06	08
Chapter 4. 4.1. 4.2. 4.3. 4.4.	Food & Beverage Service Personnel Food & Beverage Service Organization Structure -Job Descriptions & Job Specifications Attitudes & Attributes of Food & Beverage personnel, competencies. Basic Etiquettes Interdepartmental relationship	06	08

Chapter 5.	Types of Food & Beverage Service	12	14
5.1	Table Service – English / Silver, American, French,		
	Russian		
5.2	Self Service – Buffet & Cafeteria		
5.3	Specialized Service – Gueridon, Tray, Trolley, Lounge,		
	Room etc.		
5.4	Single Point Service – Take Away, Vending Kiosks,		
	Food Courts & Bars, Automats		
5.5	Mis-en-place & Mis-en-scene		
Note:	Glossary of Terms		

Students should be familiar with the glossary of terms pertaining to above mentioned topics

> Total 32 40

Practicals:

- 1. **Restaurant Etiquettes**
- Restaurant Hygiene practices 2.
- 3. Mis-En-Palce & Mis-En-Scene
- **Identification of Equipments** 4.
- 5. Laying & Relaying of Table cloth
- 6. Napkin Folds
- Rules for laying a table 7.
- Carrying a Salver / Tray 8.
- 9. Service of Water
- Handling the Service Gear 10.
- Carrying Plates, Glasses & other Equipments 11.
- 12. Clearing an Ashtray
- Situations like spillage 13.
- Setting of Table d'hote & A La Carte covers. 14.
- Service of Hot & Cold Non Alcoholic Beverages 15.
- 16. Indian Cuisine- Accompaniments & Service

Reference books:

- 1. Food & Beverage Service – Lillicrap & Cousins, ELBS
- 2. Modern Restaurant Service – John Fuller, Hutchinson
- 3. Food & Beverage Service Training Manual – Sudhir Andrews, Tata McGraw Hill

Subject - HOUSEKEEPING OPERATIONS – I

Subject Code - 103

Semester - First

Teaching and Examination Scheme:

Τ	eaching Sc	heme/ Wee	k	Examination Scheme			
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks / Duration	Practical Marks	Internal Marks	Total
02	02	01	05	40 / 2 hrs	30 / 2 hrs	30	100

Rationale:

The subject aims to establish the importance of House Keeping and its role in the hospitality Industry. It also prepares the student to acquire basic knowledge and skills necessary for different tasks and aspects of housekeeping.

necessary for	different tasks and aspects of housekeeping.		
		Hrs	Mks
Chapter 1	Introduction to House Keeping	04	04
1.1 1.2 1.3	Importance & Functions of Housekeeping Guest satisfaction and repeat business House Keeping Areas – Front-of-the-house and Back- of-the-house areas, Guest Rooms, Public Areas, Maids Room, Indoor and Outdoor Areas		
Chapter 2	Co-ordination with other Departments	02	02
	Departments like Front Office, Engineering, F & B, Kitchen, Security, Purchase, HRD, Accounts.		
Chapter 3	Layout of House Keeping Department	04	04
	Sections of the housekeeping department, their functions and layout		
Chapter 4	Organization of Housekeeping Department	06	10
4.1 4.2 4.3	Hierarchy in large, medium & small hotels Attributes of staff. Job Descriptions and Job Specifications		

VIII Chap	ter 5 Guest Rooms	04	06
5.1. 5.2.	Types Amenities & facilities for Standard & VIP guest rooms.		
Chapter 6.	Cleaning Equipments	04	05
6.1 6.2	Classification, use, care & maintenance Selection & purchase criteria		
Chapter 7	Cleaning Agents	05	05
7.1 7.2 7.3	Classification, use, care and storage Distribution & Control Selection Criteria		
Chapter 8	Key Control	03	04
8.1 8.2 8.3 Note: Glossa	Computerized keys Manual keys Key Control Procedures ary of Terms Students should be familiar with the glossary of terms		
	pertaining to above mentioned topics		
Practicals:	Total	32	40
2 Introd 3 Introd 4 Introd 5 Sweep 6 Polish 7 Polish 8 Polish 9 Polish 10 Clean 11 Clean 12 Clean 13 Mansi 14 Vacuu 15 Bed m 16 Clean	uction to the Housekeeping department uction to Cleaning Equipments uction to Cleaning Agents uction to Guest Room and supplies & placement bing and Mopping – dry, wet. ing of Laminated surfaces. ing of Brass Articles. ing of EPNS articles. ing of Copper articles. ing of Glass surfaces. ing of oil painted surfaces. ing of plastic painted surfaces. on polishing um Cleaning naking ing of different floor finishes, & use of floor scrubbing ma	chine	

REFERENCE BOOKS: -

- 1.
- Housekeeping Training Manual Sudhir Andrews Hotel, Hostel & Hospital Housekeeping Branson & Lennox 2.

Subject - FRONT OFFICE OPERATIONS - I

Subject Code - 104

Semester - First

Teaching and Examination Scheme: -

Т	eaching Sc	heme/ Wee	k	Examination Scheme			
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks / Duration	Practical Marks	Internal Marks	Total
02	02	01	05	40 /2 hrs	30 / 2 hrs	30	100

Rationale:

This course aims to establish the importance of Front Office within the hospitality industry. It also prepares the student to acquire basic skills and knowledge necessary to identify the required standards.

		Hrs	Mks
Chapter 1.	Introduction To Hospitality Industry	04	04

The term 'Hotel', evolution & development of hospitality industry and tourism, famous hotels worldwide.

Classification of hotels. (based on various categories like size, location, clientele, length of stay, facilities, ownership)

Organizational chart of hotels (Large, Medium, Small)

Chapter 2. Front Office Department 08 08 2.1 Sections and layout of Front Office 2.2 Organizational chart of front office department (small, medium and large hotels)

- 2.3 Duties and responsibilities of various staff.
- 2.4 Attributes of front office personnel
- 2.5 Co-ordination of front office with other departments of the hotel
- 2.6 Equipments used (Manual and Automated)

Chapter 3 Room Types & Tariffs 06 08

- 3.1 Types of rooms.
- 3.2 Food / Meal plans.
- 3.3 Types of room rates . (Rack, FIT, crew, group, corporate, weekend etc.)

Chapter 4	Role of Front Office	06	08
4.1	Key control and key handling procedures		
4.2	Mail and message handling		
4.3	Paging and luggage handling		
4.4	Rules of the house [for guest and staff]		
4.5	Black list		
4.6	Bell Desk and Concierge		
Chapter 5	Reservation	08	12
5.1	Importance of guest cycle (Various stages, sectional		
	staff in contact during each stage)		
5.2	Modes and sources of reservation.		
5.3	Procedure for taking reservations (Reservation form,		
	conventional chart, density chart, booking diary with		
	their detailed working and formats)		
5.4	Computerised system (CRS, Instant reservations)		
5.5	Types of reservation (guaranteed, confirmed, groups, FIT)		
5.6	Procedure for amendments, cancellation and overbooking.		
Note:	Glossary of Terms		
	Students should be familiar with the glossary of terms pertaining to above mentioned topics		
	Total	32	40

Practicals:

- 1. Telephone Etiquettes and telephone handling.
- 2. Handling room keys(issuing, receiving, missing keys, computerized key cards)
- 3. Handling guest mail(of guests who have checked out, in-house and expected)
- 4. Handling messages and paging for guests.
- 5. Luggage handling.(along with left luggage procedure)
- 6. Handling guest enquiries.
- 7. Handling guests who are blacklisted.
- 8. Situations on basis of charging.
- 9. Bell desk activities

Reference Books:-

- 1. Checkin Checkout(Jerome Vallen)
- 2. Hotel front Office Training Manual. (Sudhir Andrews)
- 3. Principles of Hotel Front Office Operations (Sue Baker, P. Bradley, J. Huyton)

- 4. Hotel Front Office (Bruce Braham)
- 5. Managing Front Office Operations (Michael Kasavana, Charles Steadmon)
- 6. Front Office Procedures and Management(Peter Abbott)
- 7. Front Office operations/Accommodations Operations(Colin Dix)
- 8. Front Office Operation and Administration (Dennis Foster)

SUGGESTED ASSIGNMENTS:

- 1. Countries, Capitals, and Currencies
- 2. Different airlines with their codes world wide
- 3. Metro cities information [Location, shopping facilities, restaurants, places of interest historical monuments, etc--]
- 4. Beaches in India

Subject - CATERING SCIENCE - I

Subject Code - 105

Semester - First

Teaching & Examination Scheme:

T	eaching Sc	heme/ Wee	k	Examination Scheme			
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks / Duration	Practical Marks	Internal Marks	Total
03		01	04	70 /3 hrs		30	100

Rationale:

This course aims to develop awareness of the importance of hygiene, sanitation and food safety in hotel industry.

Hrs Mks Chapter 1. Importance of Hygiene in the Catering Industry. 02 04 Introduction 1.1 1.2 Definitions - hygiene & sanitation Significance of hygiene & sanitation in the food industry. 1.3 Chapter 2. 08 Food Microbiology 10 2.1 Classification & Morphology of micro-organisms 2.2 Factors affecting growth of micro-organisms 2.3 Control of micro-organisms in relation to food preservation. Harmful and useful micro-organisms in the food industry. 2.4 2.5 Role of micro-organisms in the production of fermented foods, dairy products, bakery products, beverages & vinegar. Food & Water Borne Illnesses 08 12 Chapter 3.

- 3.1 Food poisoning & food infection, common intestinal parasites.
 - (Definitions, sources of contamination of food, mode of transmission of food borne illness, control of food borne illness.)
- 3.2 Non-bacterial metal poisoning
- 3.3 Natural Toxins present in food

Chapter 4.	Food Protection	06	10
4.1	Hygienic Storage - Dry, Refrigerated & Freezer storage & protective display.		
4.2	Danger Zone		
4.3	Food spoilage - detection and prevention.		
4.4 4.5	Food contamination & spoilage due to kitchen pests. Cross contamination.		
4.3	Cross contamination.		
Chapter 5.	Personal Hygiene	04	06
5.1	Necessity of personal hygiene.		
5.2	Health of staff.		
5.3	Sanitary practices		
5.4	Protective clothing		
5.5	Importance of rest, recreation and exercise.		
Chapter 6.	Food Science Concepts	04	06
6.1	Basic S.I. units of length, area, volume, weight		
6.2	Temperature (conversion of Celsius Scale to Fahrenheit		
	Scale)		
6.3	Definition of density & relative density		
6.4	P ^H – definition & its relevance in Food Industry		
6.5	Undesirable browning & its prevention, examples of		
	desirable browning in food preparations		
6.6	Important Terminologies (definitions & relevance)		
	Boiling Point, Boiling Under Pressure, Melting Point,		
	Smoking Point, Flash Point, Surface Tension, Osmosis,		
	Humidity, Evaporation, Sol, Gel, Emulsion & Foam		
Chapter 7	Food Additives	04	06
-	ition, types & their limitations as per PFA Act.	04	00
20111	inton, types to their inimumous as per 11111100		
Chapter 8	Regulatory Agencies	06	08
8.1	Food standards in India		
8.2	Common food adulterants and simple tests to detect foo	d	
	adulterants in milk, sugar, turmeric, chilli powder, tea	ı,	
	coffee, semolina flour, ghee, butter, margarine & oil.		
Chapter 9	Hazard Analysis & Critical Control Points. (HACCP)	06	08
Impor	rtance, definition & usage of HACCP.		
Note:	Classary of Torms		
Note:	Glossary of Terms Students should be familiar with the glossary of terms		
	Students should be familiar with the glossary of terms pertaining to above mentioned topics		
	Total	48	70
	1 Otal	40	70

Demonstration / Field Visits

Demonstration 1.	Ubiquity of Micro Organism (Exposed food, personal habits & kitchen equipment)	hrs 2
Demonstration 2.	Spoilage organism seen in various food stuffs.	2
Demonstration 3.	Simple Tests for Detection of Adulterants	2

Visits:

State Public Health Laboratory.

Hotel Kitchens, flight Kitchen & Industrial Canteen to observe hygienic standards maintained.

(A File has to be maintained to record the observations of the demonstrations and the visits. Marks awarded can be included in the internal marks.)

Reference Books

- Food Hygiene & Sanitation S. Roday 1.
- Food Microbiology –Frazier 2.
- Complete Catering Science -OFG Kilgour 3.
- Safe Food Handling –Michel Jacob 4.
- Prevention of Food Adulteration Act 1954 5.
- The Science of Food 3rd Edition- P.M.Gaman & K.B.Sherrington Food Chemistry 1st Edition Meyer 6.
- 7.

Subject - COMMUNICATION FUNDAMENTALS

Subject Code - 106 Semester - First

Teaching and Examination Scheme:

Teaching Scheme/ Week				Examination Scheme			
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks / Duration	Practical Marks	Internal Marks	Total
04		01	05	70 / 2hrs		30	100

Rationale:

To introduce students to the process of communication & presentation skills needed by the hospitality professional.

The tutorials are to be used to improve oral communication skills.

		Hrs	Mks
Chapter 1	The communication process Sender, receiver, message, channel, feedback Message conceived, message encoded, channel selected for communication, message perceived, message decoded, message understood and decoded, feedback	06	06
Chapter 2	Barriers to effective communication	04	04
	Inadequacy of message design, physical appearance, selective attention, prejudice, language difference, inadequate listening, lack of feedback, imperceptions, mannerisms		
Chapter 3	Listening	01	01
	Need for listening, listening for content, critical listening, empathetic listening, attentive listening		
Chapter 4	Framework for planning business messages Purpose, audience, structure, style	01	01
Chapter 5	Written communication skills	24	26
	Advantages and disadvantages Note making, writing a log book		

Comprehension and précis writing
Letter writing (letters of enquiry, complaint, apology, order, application accompanied by bio-data, resignation and appreciation.)
Short formal reports (incidents, events, visits)
Memos, notices, circulars

Chapter 6 Oral communication skills

24 24

Advantages and disadvantages Articulation and delivery Making speeches and presentations Telephone etiquettes Restaurant and hotel English

Chapter 7 Non –verbal communication

04 08

Understanding aspects of body language

Note: Glossary of Terms

Students should be familiar with the glossary of terms pertaining to above mentioned topics

Total 64 70

Reference books:

- 1) Communication Skills BV Pathak
- 2) Business Communication- Sinha
- 3) Grammar and composition- Wren and Martin

Subject **FOOD PRODUCTION - II**

Subject Code -201

Semester Second

Teaching and Examination Scheme:

Teaching Scheme / per Week				Examination Scheme			
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks/ Duration	Practical Marks	Internal Marks	Total
02	08	01	11	40 / 2 hrs	30 / 4 hrs	30	100

Rationale:

Food Production is an integral part of the Hospitality Industry. To prepare the students to cater to the need of the industry, it is important to inculcate in them sound knowledge of the principles of Food Production so that they can be put to use in an efficient & effective way.

			Hrs.	Mks
Chapter 1	Fu	iels used in the kitchen	02	02
1.1 1.2		sfer Principles tion, Types, Advantages & Disadvantages		
Chapter 2	In	troduction to Methods of Cooking	03	03
2.1 Co	ooking as ap	oplied to all commodities studied in SEM 1.		
2.2 Cl	assification	& Salient Features of various cooking methods.		
2.3 Te	mperature	precautions		
2.4 Eq	uipments u	sed, their care & maintenance.		
2.4.1	Moist me	thods of cooking	03	04
	2.4.1.1	Steaming with pressure & without pressure		
	2.4.1.2	Braising		
	2.4.1.3	Poaching		
	2.4.1.4	\mathcal{E}		
2.4.2		ods of cooking	03	04
	2.4.2.1	Baking		
	2.4.2.2	Roasting		
	2.4.2.3	Grilling		
	2.4.2.4	Tandoor		
2.4.3	. 0		03	04
	2.4.3.1	Types of frying medium		
	2.4.3.2	Sauteening		
	2.4.3.3	Shallow frying		
		BHMCT- 25		

	2.4.3.4	Deep – frying		
	2.4.3.5	Combining the methods		
	2.4.3.6	Pressure Frying		
2.4.4	Microwa	ve cooking	02	03
	2.4.4.1	9		
Chapter 3	St	tocks	02	03
3.1	Definition	n & uses of stocks		
3.2	Classifica	ation		
3.3	Rules of s	stock making		
3.4	Recipes vegetable	of 1 litre of various stocks (White, brown,	fish a	nd
3.5	Glazes &			
3.6	Storage C	<u>=</u>		
Chapter 4	Sa	auces	05	06
4.1	Classifica	ation & uses of sauces		
4.2	Composit	tion		
4.3	Thickenin			
4.4		of mother sauces		
4.5	Finishing	of sauces (reducing, straining, de glazing and seasoning)	ŗ,	
4.6	_	ns & rectification, handling & storage		
4.7		es (five each)		
4.8	Pan gravi			
4.9	Flavored			
Chapter 5	So	oups	04	04
5 1	Aim of so	oup making		
5.2		ation of soups - Cream, Puree, Veloute, Chowder,		
0.2		ne, National soups		
Chapter 6	Basic Ma	asalas & Gravies used in Indian Cooking	02	04
6.1	Blending	of spices and concept of masala		
6.2	_	tion of different masala used in Indian Cooking	g	
	(wet & dr	·y)		
6.3	Proprieta	ry masala blends		
6.4	Preparation	on of different masalas - Basic Garam Masala	ì,	
		Curry Powder, Sambar Masala, Chat Masala	ì,	
		sala, Kolhapuri Masala, Vindaloo Masala		
6.5		Gravies used in Indian Cooking -White, Brown Green, Moghlai	1,	

7.1. Importance & Characteristics 7.2. Factors affecting textures in food 7.3. Desirable & Non-Desirable Textures with examples 7.4. Difference between Accompaniments & Garnishes Note: Glossary of Terms Students should be familiar with the glossary of terms

pertaining to above mentioned topics

Total 32 40

Practicals

Minimum 24 individual practicals be accomplished consisting of -50 % Continental menus 30% Indian Menus 20 % Break Fast Menus. (Indian & Continental)

Practical Examination

To be conducted on a Basic Continental menu (Consisting of soup, meat, potato preparation, salad & cold Sweet.)

Reference Books

- 8. Practical Cookery Victor Ceserani & Ronald Kinton, ELBS
- 9. Theory of Catering- Victor Ceserani & Ronald Kinton, ELBS
- 10. Theory of Catering- Mrs. K. Arora, Franck Brothers
- 11. Modern Cookery for Teaching & Trade Vol I MsThangam Philip, Orient Longman.
- 12. The Professional Chef (4th Edition)- Le Rol A. Polsom
- 13. The book of Ingredients- Jane Grigson
- 14. Success in Principles of catering Michael Colleer & Colin Saussams

Subject - FOOD & BEVERAGE SERVICE – II

Subject Code - 202

Semester - Second

Teaching and Examination Scheme:

Teaching Scheme / Week				Examination Scheme			
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks / Duration	Practical Marks	Internal Marks	Total
02	03	01	06	40 / 2 hrs	30 / 2 hrs	30	100

Rationale:

The courses 102 and 202 will give the students a comprehensive knowledge and develop technical skills in the basic aspects of food and non-alcoholic beverage service operations in the Hotel Industry.

in the Hotel I	ndustry.		
		Hrs	Mks
Chapter 1.	Types of Meals	04	05
1.1	Breakfast – Introduction, Types, Service Methods,		
1.2	Brunch		
1.3	Lunch		
1.4	Hi – Tea		
1.5	Dinner		
1.6	Supper		
Chapter 2	Menu knowledge	10	13
2.1	Introduction		
2.2	Types –Ala Carte & Table D'hote		
2.3	Menu Planning, considerations and constraints		
2.4	Menu Terms.		
2.5	Classical French Menu.		
2.6	Classical Foods & its Accompaniments with Cover.		
Chapter 3	Control Methods	04	05
3.1	Necessity and functions of a control system,	· -	32
3.2	Billing Methods – Duplicate & Triplicate System,		
	KOTs & BOTs, Computerized KOTs (Kitchen Order		
	Ticket, Beverage Order Ticket)		
3.3	Flow chart of KOT		
3.4	Presentation of bill.		

4.1 4.2 4.3	Non – Alcoholic Beverages Classification Hot Beverages – Types, Service Cold Beverages – Types, Service	05	10
Chapter 5.	Alcoholic Beverages	03	02
5.1	Definition		
5.2	Classification of Alcoholic Beverages		
Chapter 6	Beers	06	05
6.1	Introductions		
6.2	Ingredients used		
6.2 6.3	Ingredients used Production		
	E		
6.3	Production		
6.3 6.4	Production Types and Brands – Indian and International		
6.3 6.4	Production Types and Brands – Indian and International Other fermented and brewed beverages – Sake, Cider,		

Note: Glossary of Terms

Students should be familiar with the glossary of terms pertaining to above-mentioned topics

Total 32 40

PRACTICALS:

- 1. Breakfast Table Lay up & Service (Indian, American, English, Continental) Table D'Hote & A la Carte Cover
- 2. Receiving the guests
- 3. Sequence of Service
- 4. Silver Service (Horsd'uree– (Classical and Horsdoeuvres) varies to Coffee)
- 5. Crumbing, Clearing, Presenting the bill
- 6. Side board Organization
- 7. Taking an Order –Food & Making a KOT
- 8. Writing a Menu in French & its Equivalent in English
- 9. Revision of practicals from the first semester.
- 10. Points to be remembered while setting a cover and during service
- 11. Service of Beer (Bottled, Canned and Draft).

REFERENCE BOOKS:

- 1. Food & Beverage Service Lillicrap & Cousins
- 2. Modern Restaurant Service John Fuller
- 3. Food & Beverage Service Training Manual Sudhir Andrews, Tata McGraw Hill
- 4. The Restaurant (from Concept to Operation) Lipinski
- 5. Bar and Beverage Book C. Katsigris, Mary Porter

Subject - **HOUSEKEEPING OPERATIONS – II**

Subject Code - 203

Semester - Second

Teaching and Examination Scheme:

Teaching Scheme/ Week				Examination Scheme			
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks / Duration	Practical Marks	Internal Marks	Total
2	2	1	5	40 / 2 hrs	30 / 2 hrs	30	100

Rationale:

The subject aims to establish the importance of House Keeping and its role in the hospitality Industry. It also prepares the student to acquire basic knowledge and skills necessary for different tasks and aspects of housekeeping.

		Hrs	Mks
Chapter 1	Cleaning Routine of Housekeeping Department	03	04
1.1	General principles of cleaning		
1.2	Work routine for floor supervisors and chamber maids		
1.3	Rules of the floor		
Chapter 2	Cleaning Routine of Guest Rooms	08	10
2.1	Daily cleaning of occupied, departure, vacant, Under		
2.2	Repair & VIP rooms		
2.2	Evening service & second service procedures.		
2.3	Weekly / Periodic cleaning – Special Cleaning tasks to be carried out.		
2.4	Spring Cleaning procedures		
Chapter 3	Cleaning Routine of Public Areas	08	08
3.1	Areas to be maintained		
3.2	Daily, weekly and spring-cleaning		
	procedures for various Public Areas such as		
	Lobby / Lounge, Restaurants, Bar, Banquet		
	Halls, Swimming Pool, Elevators and		
	staircase & corridors.		

Chapter 4	Lost And Found Procedure	03	04
4.1	Procedure for Guest articles		
4.2	Procedure for Lost Hotel Property		
4.3	Records maintained		
Chapter 5	Control Desk	02	04
5.1	Importance of Control Desk		
5.2	Records maintained		
5.3	Functions performed by C.D.		
Chapter 6	Housekeeping Supervision	02	04
6.1	Importance of supervision	~	•
6.2	Checklist for inspection		
6.3	Dirty Dozen		
	,		
Chapter 7	Linen & Uniform room	06	06
7.1	Layout of Linen Room		
7.2	Classification & Selection of Linen		
7.3	Classification of Bed, Bath, & Restaurant Linen		
7.4	Sizes of Linen		
7.5	Calculation of Linen requirement		
7.6	Linen Control – Linen Inventory		
7.7	Par stock, Linen Coverage		
7.8	Discard management		
	Total	32	40
Note: Glossa	ary of Terms		
	Students should be familiar with the glossary of terms		

pertaining to above-mentioned topics

PRACTICALS:

- Equipping Maids Carte / Trolley 1.
- 2. Bed Making – Day / Evening
- Daily Cleaning of Guest rooms Departure, occupied and vacant 3.
- 4. Weekly / Spring Cleaning
- Daily cleaning of Public Areas (Corridors) 5.
- Weekly Cleaning of Public Areas 6.
- Cleaning routine Restaurants / Admin. Offices / Staircases & Elevators / Exterior 7. areas.
- 8. Inspection records – Checklist
- Monogramming 9.
- 10. Mending, Sewing Machine
- 11. Linen Inventory – Stock Taking
- Identification and construction of plain, basket, figured, weaves, pile, satin, 12. twill and sateen.

Reference Books:

- 1. Fibres & Fabrics – Brenda Piper
- 2. Housekeeping Training Manual – Sudhir Andrews
- 3. Hotel, Hostel & Hospital Housekeeping – Brenscon & Lanex

Subject - FRONT OFFICE OPERATIONS - II

Subject Code - 204

Semester - Second

Teaching & Examination Scheme:

Teaching Scheme/ Week				Examination Scheme			
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks / Duration	Practical Marks	Internal Marks	Total
2	2	1	5	40 / 2 hrs	30 / 2 hrs	30	100

Rationale:

This course aims to establish the importance of Front Office within the hospitality industry. It also prepares the student to acquire basic skills and knowledge necessary to successfully identify the required standards in this area and to consider all aspects of this department.

•	dentify the required standards in this area and to consider a	all aspe	cts of th
department.		Hrs.	Mks
Chapter 1	Pre-Arrival Procedures Pre arrival activities(Preparing an arrival list,	06	06
1.0	notification etc)		
1.2	Procedure for VIP arrival.		
1.3	Procedure for group arrival(special arrangements, meal coupons, etc)		
Chapter 2	Guest Arrival	08	10
3.1	Types of registration.(Register, Loose Leaf, Registration Cards)		
3.2	Receiving guests.		
3.3	Arrival procedure for various categories of guests (Foreigners along with C-forms, FITs- walkin, with confirmed reservation)		
3.4	Notification of guest arrival.		
3.5	Criteria for taking advance.(Walk-ins, Scanty Baggage etc)		
Chapter 4	Guest Stay	05	06
4.1	Rooming a guest (introduction to the hotel facilities, orientation of the room)		
4.2	Procedure for room change		
4.3	Safe deposit procedure.		
4.4	Assisting guest with all possible information and help(medical etc.)		

Chapter 5	oter 5 Basic Information(Travel& Tourism)			
5.1	Role of a Travel Agent			
5.2	Passport(concept and types)			
5.3	Visa(concept and types)			
5.4	Rules regarding customs, foreign exchange etc.			
Chapter 6	Guest Departure	05	08	
6.1	Departure notification			
6.2	Task performed at bell desk ,cashier /reception.			
6.3	Express check outs			
6.4	Late check outs and charges.			
Chapter 7	Methods of Payment	05	04	
Chapter 7 7.1	Methods of Payment Credit card handling	05	04	
-	•	05	04	
7.1	Credit card handling	05	04	
7.1 7.2	Credit card handling Traveler cheques, Personal checks	05	04	
7.1 7.2 7.3	Credit card handling Traveler cheques, Personal checks Handling cash Indian, Foreign currency	05	04	
7.1 7.2 7.3	Credit card handling Traveler cheques, Personal checks Handling cash Indian, Foreign currency Other methods of payment [Travel agent, Bill	05 32	40	
7.1 7.2 7.3	Credit card handling Traveler cheques, Personal checks Handling cash Indian, Foreign currency Other methods of payment [Travel agent, Bill to Company etc]		•	

Practicals:

- 1. Welcoming and rooming a guest
- 2. Handling check-ins (FIT, VIP, Group & Foreigners)
- 3. Handling of different situations at the reception counter
- 4. Handling guest at GRE desk.
- 5. Handling check-outs
- 6. Handling payment of bills through (Cash, Credit Cards, Traveller Vouchers, Bill to Company and Foreign Currency)
- 7. Handling Express check outs and late charges

Assignments:

- 1. Wild life sanctuaries
- 2. Collection of information Regarding International chain of hotels

Reference Books

- 1. Hotel front Office Training Manual. (Sudhir Andrews)
- 2. Principles of Hotel Front Office Operations (sue Baker, P. Bradley, J. Huyton)
- 3. Hotel Front Office (Bruce Braham)
- 4. Managing Front Office Operations Michael Kasavana, Charles Steadmon
- 5. Checkin Checkout- Jerome Vallen
- 6. Front Office Procedures and Management -Peter Abbott)
- 7. Front Office operations/Accommodations Operations -Colin Dix
- 8. Front Office Operation and Administration(Dennis Foster)

Subject - CATERING SCIENCE - II

Subject Code - 205

Semester - Second

Teaching and Examination Scheme

Teaching Scheme/ Week				Examination Scheme			
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks / Duration	Practical Marks	Internal Marks	Total
3		1	4	70/ 3 hrs		30	100

Rationale:

The subject aims to develop basic awareness of important nutrients, and acquire knowledge of nutritional requirements for human beings and plan a balanced diet.

Hrs Mks

Chapter 1. Introduction to Terminologies

02 04

Food, Nutrition, Nutrient, Empty Calories, Health, Malnutrition, Edible portion of food, Balanced Diet

Chapter 2. Carbohydrates

04 08

Definition, Composition, Classification, Food Sources (good and poor sources), Functions in human body, Recommended Daily Allowance in India (RDA), Importance of fibre, Effect of deficiency & excess intake, Effect of heat on carbohydrates

Chapter 3. Protein

06 08

Definition, Composition, Essential and Non-essential amino acids, Protein Quality (only Concept), Concept of Supplementary value of Protein, Food Source (good and poor source), RDA (adolescents and adults), Effect of deficiency, Effect of heat on proteins, Functions

Chapter 4. Fats And Oils

05 08

Definition, Composition, Saturated and Unsaturated fatty acids, Hydrogenation of oil, Cholesterol (a brief note), Food sources of: (Fat, Oil, Saturated fatty acid, Unsaturated fatty acid, cholesterol), Rancidity of Oil (Concept and Prevention), RDA (Adolescents and adults), Effect of deficiency & excess, Functions

Chapter 5	Vitamins	06	08
5.1 5.2	Definition, Classification Fat Soluble Vitamins (A,D,E,K) – Functions, Food Sources, RDA (Adolescents and adults), Name of the deficiency disease and symptoms.		
5.3	Water Soluble Vitamins (B Complex and C) - Names of all B Complex, B ₁ , B ₂ , Niacin, and Vit C with reference to – Functions, Sources, RDA (Adolescents and adults), Deficiency diseases and its symptoms.		
Chapter 6.	Minerals	04	08
6.1	Calcium, Iron, Iodine - Classification, Functions, RDA (Adolescents and adults), Rich food sources, Deficiency disease and its symptoms		
6.2	Sodium Chloride - Importance and Limitations, Food sources		
Chapter 7.	Water And Its Importance To Health	03	02
7.1	Water Balance		
7.2	Dietary sources		
7.3	Dehydration and Oedema		
Chapter 8.	Basic Five Food Groups	03	02
8.1	Foods included in each group		
8.2	Serving size of foods under each group.		
Chapter 9. 9.1	Balanced diet (Using basic 5 food groups) Menu Planning for a day's diet for adolescents and adults 9.1.1 Vegetarian and Non vegetarian 9.1.2 Importance of avoiding fast/junk foods	06	08
Chapter 10.	Important Foods to be avoided and recommended for: Diabetes Mellitus, Heart related diseases (Cardio Vascular) Peptic Ulcer, Jaundice, Kidney diseases, Fever and infection, Diarrhoea and Constipation		08
Chapter 11.	How to preserve nutrients while cooking food?	02	06
	Total	48	70
Note:	Glossary of Terms Students should be familiar with the glossary of terms pertaining to above mentioned topics		

Assignments

Calculation of Nutrients:

(Carbohydrates, Fat, Protein, Energy, Vit A, Ca, Fe, B₁, B₂ and C of any 10 recipes)

Reference Books

- 1. Hand Book of Food And Nutrition- Dr. M.S. Swaminathen
- 2. Nutrition And Dietetics Shubhangi Joshi
- 3. Fundamentals of Food and Nutrition- Sumati R. Mudambi and M.V, Rajgopal
- 4. Thenapentic Nutrition- Prondfit and RobinsonNormal
- 5. Nutritive value of Indian Food Dr. C Gopalan

Subject - BASIC FRENCH FOR HOTEL INDUSTRY

Course No. - 206

Semester - Second

Teaching & Examination Scheme

Т	Teaching Scheme/ Week				Examination Scheme			
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks / Duration	Viva Marks	Internal Marks	Total	
2	2	1	5	40/2 hrs	30	30	100	

Rationale:

The syllabus aims to create an awareness about the importance of French in Hotel Operations, to help acquire the correct pronunciation of French terminology, to enable to use standard phrases in French in Hotel Operations, to give a very basic introduction to spoken French and most important of all, to integrate the French curriculum with the core syllabus of the Course.

Chapter 1.	General French	Hrs 10	Mks 10
1.1	Pronunciation		
	1.1.1 The Alphabet		
	1.1.2 The Accents		
1.2	Numbers (0 to 100)		
	1.2.1 Cardinal		
	1.2.2 Ordinal		
1.3	Time (only 24 hr clock)		
1.4	Days of the week		
	1.4.1 Months of the year		
	1.4.2 Date		
1.5	Weights & Measures		
1.6	'Formules de politesse'		
1.7	Conjugation of verbs in the present tense relevant to the		
	hotel industry (only 'je' and 'vous' & 'nous' forms)		
Chapter 2.	Food & Beverage Service	10	15
2.1	Restaurant Brigade		
2.2	Hot Plate Language		
2.3	The French Classical Menu (17courses) with classic		
	examples of each course, terminology and meanings in		
	brief		
2.4	Wines		
	2.4.1 Wines of France,		
	2.4.2 Wine terminology		
	2.4.3 Reading a wine label.		
2.5	Laying a cover		

Chaj	3.1 3.2 3.3	Food Production The Kitchen Brigade Ingredients used in Kitchen 3.2.1 Dairy Products 3.2.2 Vegetables 3.2.3 Fruits 3.2.4 Herbs & Spices 3.2.5 Poultry 3.2.6 Fish 3.2.7 Meat 3.2.8 Cereals 3.2.9 Seasonings French Cheeses		12	15
	3.4	Culinary Terms in French	Total	32	40
Note		Glossary of Terms	1 Utai	34	70
	_	ald be familiar with the glossary of terms pertain	ning to		
		ned topics	5 10		
	- 111011110				
Prac	ticals			32	30
1.		ngs/ Introduction		- -	- *
2.		gue / Conversation			
	2.1	General Dialogues			
	2.2	Dialogues related to Hotel Operations			
3		h Classical Menu.			
	3.1	Suggest a menu			
	3.2	Read a given menu			
	3.3	Give examples of dishes in a particular course &	menu		
4	Wines		7 1110114		
•	4.1	Read a wine label			
	4.2	Wine Terminology			
	4.3	Examples of wines from various regions			
5		ary terms			
J	5.1	Give the various correct French Culinary terms.			
		,			
Prop	osed Ex	amination pattern for viva			
1.		ngs & Introduction			05
2.		gue – Read from the text			05
3.		h classical menu			05
	a.	Suggest a menu			
	b.				
4.	Wine	-			10
	a.	Read a wine label			
	b.	Name wines from particular regions			
5.		h menu terminology			05
				Total	= 30

- Basic French Course for the Hotel Industry by Catherine Lobo & Sonali Jadhav 1.
- French for Hotel Management & Tourism Industry by S. Bhattacharya 2.
- F & B Service by Dennis Lillicrap, John Courins & Robert Smith Modern Cookery Vol 1 by Thangam Philip 3.
- 4.

Subject - FOOD PRODUCTION - III

Subject Code - 301

Semester - Third

Teaching and Examination Scheme

7	Teaching Scheme / week				Examination Scheme			
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks/ Duration	Practical Marks	Internal Marks	Total	
2	8	1	11	40 / 2 hrs	30 / 4 hrs	30	100	

Rationale:

Based on the sound knowledge of commodities and principles and methods of cooking it is desired to prepare students to evolve good understanding and prepare Indian regional menus in large quantities to suit the occasion. The course further introduces the students to the concepts of bakery & confectionery.

Chapter 1 Quantity Food Production 02 03 1.1 Introduction to large scale / quantity food production.-

Industrial, Commercial and Institutional (Hospitals / Schools)

Chapter 2 Indian Regional Cooking 12 12

- 2.1 Introduction & Factors affecting eating habits, Staple diet
- 2.2 Historical background
- 2.3 Availability of raw material
- 2.4 Special equipment and fuels
- 2.5 Food prepared for festivals and special occasions of the following cuisines Hyderabadi, Bengali, Goan, Gujarathi, Rajasthani, Kashmiri , Maharashtrian, Punjabi , Chettinad, Kerala, Dum, Awadhi.

Chapter 3 Introduction to Bakery & confectionery 04 06

- 3.1 Definition
- 3.2 Principles of baking
- 3.3 Bakery Equipment (small & large)
- 3.4 Formulas & measurements
- 3.5 Physical & chemical changes during baking

Chapter 4	Characteristics Functions of ingredients in Bakery & Confectionery Flour, Shortening agents, Sweetening agents, Raising agents, Dairy products, Eggs, Sundry materials	04	05
Chapter 5	Yeast Doughs (Fermented Goods)	05	07
5.1	Role of ingredients		
5.2	Types – (Rich / lean)		
5.3	Methods of bread making		
5.4	Stages in bread making		
5.5	Faults and remedies, Bread Disease, Bread Improvers		
Chapter 6	Cake Making	05	07
6.1	Role of ingredients		
6.2	Recipe balancing		
6.3	Method of cake making		
6.4	Faults & remedies		
	Total	32	40

Note: Glossary of Terms

Students should be familiar with the glossary of terms pertaining to above mentioned topics

Practicals

Minimum of 24 Practicals consisting of -

60 % Indian Regional Specialties inclusive of snacks (Cooked in Quantity- Minimum 60 portions)

40 % Basic Bakery & Confectionery Items.

Practical Examination to be conducted on Indian Menus consisting of meat, vegetable, rice, roti, raita and a sweet preparation.

- 1. Art of Indian Cookery Rocky Mohan, Roll
- 2. Prasad- Cooking with Master, J.Inder Singh Kalra, Allied
- 3. Modern Cookery (Vol –I & Vol -II) For Teaching & Trade Philip E Thangam, Orient Longman
- 4. Zaika Sonya Atal Sapru, Harper Collins
- 5. Punjabi Cuisine- Pratibha Karan, Harper Collins
- 6. Wazwaan Rocky Mohan, Roli & Janssen
- 7. Naans & Rotis Rurobi Babbar
- 8. Basic Baking S.C.Dubey
- 9. Professional Baking Wayne Glasslen

Subject - FOOD & BEVERAGE SERVICE – III

Subject Code - 302

Semester - Third

Teaching and Examination Scheme:

Teaching Scheme / week				Examination Scheme			
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks/ Duration	Practical Marks	Internal Marks	Total
2	3	1	6	40 / 2 hrs	30 / 2 hrs	30	100

Rationale:

The courses 302 & 402 will give a comprehensive knowledge of the various alcoholic beverage used in the Hospitality Industry. It will give an insight into their history, manufacture, classification, and also to develop technical and specialized skills in the service of the same.

service of the	same.		
		Hrs	Mks
Chapter 1.	Wines	12	12
1.1	Introduction, definitions of Wines		
1.2	Classification		
1.3	Viticulture & Viticulture Methods		
1.4	Vinification-Still, Sparking, Aromatized & Fortified		
	Wines		
1.5	Vine Diseases		
Chapter 2.	Wines – France, Italy, Spain, Portugal, Germany, New World Wines (South Africa, Australia, USA, Hungary & India) – Categories, Regions, Important Wines with their qualities	12	18
2.1	Food &Wine Harmony		
2.2	Wine glasses and equipment		
2.3	Storage and service of wine.		
Chapter 3.	Aperitifs Definition Types Wine heard & aninit heard	04	05
3.2	Types- Wine based & spirit based		
Chapter 5	Tobacco	04	05
Types – Cigai	rs & Cigarettes		
	5.1 Cigar strengths and sizes		
	5.2 Brands – Storage and service		
	Total	32	40

Note: Glossary of Terms

Students should be familiar with the glossary of terms pertaining to above mentioned topics

PRACTICALS:

- 1. Conducting Briefing/ De-Briefing for F & B outlets
- 2. Taking an Order for Beverages.
- 3. Service of aperitifs
- 4. Wine bottle, Identification, Glasses, Equipment, Required for service.
- 5. Reading a wine label (French, German)
- 6. Types of Glasses used un the bar
- 7. Service of Sparkling, Aromatized, Fortified, Still Wines.
- 8. Menu Planning with wines and service of food & wine
- 9. Service of Beer, Sake and Other Fermented & Brewed Beverages.
- 10. Service of cigars and cigarettes.

- 1. Food & Beverage Service-Lilicrap & Cousins
- 2. Modern Restaurant Service- John Fuller
- 3. Food & Beverages Service Taining Manual-Sudhir Andrews
- 4. Bar & Beverage Book- Costas Katsigris, Mary Porter, Thomas
- 5. Professional Guide to Alcoholic Beverages- Lipinski
- 6. Alcoholic Beverages- Lipinski & Lipinski
- 7. Bartenders Guide- BD & L.

Subject ACCOMMODATION OPERATIONS-I

Subject Code -303

Third Semester

Teaching and Examination Scheme

Teaching Scheme/ Week				Examination Scheme			
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks / Duration	Practical Marks	Internal Marks	Total
2	2	1	5	40 /2 hrs	30 / 2 hrs	30	100

Rationale

This course aims to establish the importance of Accommodation operations within the hospitality Industry .It also prepares the student to acquire basic skills and knowledge necessary to successfully identify the required standards in this area and to consider all aspects of cost control and establishing profitability.

SECTION - 1	Į.		
		Hrs	Mks
Chapter 1	Contract Cleaning	02	04
1.1	Definition, Concept		
1.2	Jobs given on contract by Housekeeping		
1.3	Advantages & Disadvantages		
1.4	Pricing a contract		
Chapter 2	Pest Control	01	03
2.1	Types of Pests		
2.2	Preventive and Control Measures		
Chapter 3	Safety & Security Processes	02	02
3.1	Safety of Guest Property, Hotel Property		
3.2	Prevention of accidents, First Aid		
3.3	Role & Procedures adopted by the Security		
	Department.		
Chapter 4	Textiles	03	03
4.1	Classification of fibres with examples		
4.2	Characteristics and uses of fabrics used in Hotel Industry		
Chapter 5	Laundry Management	04	05
5.1	Layout	•	0.0
5.2	Laundry Equipments		
5.3	Laundry flow process - Guest, House, Contract		
5.4	Stains and Stain removal		
	BHMCT- 44		

	5.5 5.6	Dry-cleaning – Agents and procedures In-house laundry v/s Contract Laundry: Merits & Demerits		
Chapt	6.1 6.2 6.3 6.4	Flower Arrangement Concept, Importance & Principles Types and shapes Tools, Equipments and Accessories Conditioning of Plant Materials	04	03
Note:		Total Glossary of Terms Students should be familiar with the glossary of terms pertaining to above-mentioned topics	16	20
1. 2. 3. 4. 5. 6. 7.	Launde Use of Visit to Flower Introdu Pest C ence Bo Fib Ho	Removal ering Procedure – Starching / Blueing / Ironing Laundry Equipment (Washing Machine) o a Laundry r Arrangements – Different shapes and styles – 2 Practicals action to Horticultural aspects ontrol	S	
SECT	ION - I	I		
Chapt	er 1	Front Office Accounting	Hrs 05	Mks 06
	1.1.1.2.1.3.1.4.	Accounting fundamentals (types of accounts, ledger, folios, vouchers) Record keeping system (non automated, semi-automated and fully automated) Credit Monitoring and Charge Privileges Cash sheet		
Chapt	er 2	Calculation of various Statistical data using	03	04
		Formulae & exercises on: (ARR, Room occupancy %, Double Occupancy%, Foreign Occupancy %, Local Occupancy %, House		

count)

Chapter 3	Reports	03	04
Night Recept	ionist Report, No-Shows & Cancellations		
Report	/ Sources of Business Report. / Discrepancy		
Report			
Chapter 4	Guest Relations	03	04
4.1	Hospitality Desk		
4.2	Functions and role		
4.3	Maintenance of records like guest history card etc)		
4.4	Special personality traits for a Guest Relations Executive		
Chapter 5	Situation Handling	02	02
5.1	Complaint handling procedure		
5.2	Dealing with unusual situations(Death, Theft,		
	Fire, Bomb-Scare etc)		
	Total	16	20

Practicals

Situations for the following instances:

- 1. Posting charges in guest folio
- 2. Practical applications of Credit Monitoring
- 3. Practical applications of Charge Privilege
- 4. Late Check-outs
- 5. Late Charges
- 6. V.P.O. and Miscellaneous vouchers
- 7. Allowance vouchers
- 8. Dealing with guests at the hospitality desk(enhancing the guest experience)
- 9. Situation Handling (Death, Theft, Fire, Bomb-Scare, etc)

- 1. Hotel front Office Training Manual -Sudhir Andrews
- 2. Principles of Hotel Front Office Operations Sue Baker, P. Bradley, J. Huyton
- 3. Hotel Front Office Bruce Braham
- 4. Managing Front Office Operations- Michael Kasavana, Charles Steadmon
- 5. Checkin Checkout Jerome Vallen
- 6. The Hotel Receptionist- Grace Paige, Jane Paige
- 7. Front Office Procedures and Management Peter Abbott
- 8. Front Office operations/Accommodations Operations-Colin Dix
- 9. Hotel reception- Paul White and Helen
- 10. Front Office Operation and Administration -Dennis Foster

Note:

Glossary of TermsStudents should be familiar with the glossary of terms pertaining to above-mentioned topics

Subject - COMPUTER FUNDAMENTALS

Subject Code - 304

Semester - Third

Teaching and Examination Scheme:

Teaching Scheme / week				Examination Scheme			
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks/ Duration	Practical Marks	Internal Marks	Total
2	2	1	5	40/ 2 hrs	30/ 2 hrs	30	100

Rationale:

The subject aims to give a basic knowledge of computers and its operations and enables the student to operate the computer with enough practice to get confidence.

<u>Note</u>: The Total 64 hours allotted are a combination of 32 hrs of Theory and 32 hours of practicals.

practicals.		TT	N/I
Chapter 1	Computer Fundamentals	Hrs 05	Mks 05
1.1	Features of Computer System		
1.2	Block Diagram		
1.3	Hardware Input & Output Devices, CPU, RAM, ROM		
1.4	Software – System, Application S/W		
1.5	Networks – LAN, MAN, WAN, Topologies		
1.6	Viruses – Types, Precautions		
Chapter 2	WINDOWS	03	03
2.1	Features		
2.2	Terminologies - Desktop, Windows, Wallpaper, Icons, File	е,	
	Folder, etc.		
2.3	Windows Explorer- (Assignment with files, folders)		
2.4	Accessories – Paint, Notepad, Calculator.		
Chapter 3	DOS – (Disk Operating System)	02	03
2.1	Introduction, Features		
2.2	Internal Commands – DIR, CLS, VER, VOL, DATE, TIM	ſΕ,	
	COPY, TYPE, REN, DEL, CD, MD, RD)		
2.3	External Commands - FORMAT, ATTRIB,		
	SCANDISK, TREE, MORE, EDIT etc.		
2.4	Wildcards (question mark?, asterisk*)		
Chapter 4	MS-WORD	04	05
4.1	File Commands, Print, Page Setup		
4.2	Editing - Cut, Copy, Paste, Find, Replace, etc.		
4.3	Formatting Commands – Fonts, Bullets, Borders,		
	Columns, Tabs, Indents		

4.5	Mail Merge		
4.6	Hyperlinks		
ter 5	MS-EXCEL	06	06
5.1	Features, Auto Fill, Custom Lists etc.		
5.2	Cell Reference – Relative & Absolute (\$)		
5.3	Formulae, Functions (Math/Stats, Text, Date, IF)		
5.4	Charts – Types, Parts of the Chart		
5.5	Databases (Create, Sort, AutoFilter, Sub Total)		
ter 6	MS-POWERPOINT	03	04
6.1	Slide Layout, Slide t.		
6.2	ClipArt, Orgnisational Chart, Graphs, Tables		
6.3	Custom Animations, Slide Timings		
ter 7	INTERNET / E-MAIL	04	05
7.1	History,		
7.2	Pre-requisites for Internet, Role of Modem		
7.3	Services – Emailing, Chatting, Surfing, Blog		
7.4	Search Engines, Browsers, Dial Up, Domains		
7.5	Broadband, Concepts of Web upload, download		
7.6	Threats – Spyware, Adware, SPAM		
ter 8	E-COMMERCE AND ERP CONCEPTS	02	02
8.1	Concepts of B-to-B, B-to-C		
8.2	ERP concept, SAP Concepts		
ter 9	DBMS concepts- (Data Base Management Systems)	01	02
9.1	Definition- DBMS, Table, Data Types, Record, Fields		
ter 10	MS-ACCESS	02	05
10.1	Table Creation, Fields, data Type		
10.2	Primary Key Concept		
10.3	Add, Edit, Delete records		
10.4	Forms, Simple Query		
~ *	Total	32	40
	4.6 er 5 5.1 5.2 5.3 5.4 5.5 er 6 6.1 6.2 6.3 er 7 7.1 7.2 7.3 7.4 7.5 7.6 er 8 8.1 8.2 er 9 9.1 er 10 10.1 10.2 10.3	MS-EXCEL 5.1 Features, Auto Fill, Custom Lists etc. 5.2 Cell Reference – Relative & Absolute (\$) 5.3 Formulae, Functions (Math/Stats, Text, Date, IF) 5.4 Charts – Types, Parts of the Chart 5.5 Databases (Create, Sort, AutoFilter, Sub Total) MS-POWERPOINT 6.1 Slide Layout, Slide t. 6.2 ClipArt, Orgnisational Chart, Graphs, Tables 6.3 Custom Animations, Slide Timings MTERNET / E-MAIL 7.1 History, 7.2 Pre-requisites for Internet, Role of Modem 7.3 Services – Emailing, Chatting, Surfing, Blog 7.4 Search Engines, Browsers, Dial Up, Domains 7.5 Broadband, Concepts of Web upload, download 7.6 Threats – Spyware, Adware, SPAM MER 8 E-COMMERCE AND ERP CONCEPTS 8.1 Concepts of B-to-B, B-to-C 8.2 ERP concept, SAP Concepts MS-ACCESS 10.1 Table Creation, Fields, data Type 10.2 Primary Key Concept 10.3 Add, Edit, Delete records 10.4 Forms, Simple Query Total	4.6 Hyperlinks er 5 MS-EXCEL 5.1 Features, Auto Fill, Custom Lists etc. 5.2 Cell Reference – Relative & Absolute (\$) 5.3 Formulae, Functions (Math/Stats, Text, Date, IF) 5.4 Charts – Types, Parts of the Chart 5.5 Databases (Create, Sort, AutoFilter, Sub Total) er 6 MS-POWERPOINT 6.1 Slide Layout, Slide t. 6.2 ClipArt, Orgnisational Chart, Graphs, Tables 6.3 Custom Animations, Slide Timings er 7 INTERNET / E-MAIL 7.1 History, 7.2 Pre-requisites for Internet, Role of Modem 7.3 Services – Emailing, Chatting, Surfing, Blog 7.4 Search Engines, Browsers, Dial Up, Domains 7.5 Broadband, Concepts of Web upload, download 7.6 Threats – Spyware, Adware, SPAM er 8 E-COMMERCE AND ERP CONCEPTS 8.1 Concepts of B-to-B, B-to-C 8.2 ERP concept, SAP Concepts er 9 DBMS concepts- (Data Base Management Systems) 9.1 Definition- DBMS, Table, Data Types, Record, Fields er 10 MS-ACCESS 10.1 Table Creation, Fields, data Type 11.2 Primary Key Concept 10.3 Add, Edit, Delete records 10.4 Forms, Simple Query Total 32

Note: Glossary of Terms

4.4

Tables, Auto Text, Auto Correct

Students should be familiar with the glossary of terms pertaining to above mentioned topics Students should maintain a Log Book, which has all Notes, Pictures from the Internet and all Assignments (which will be marked as part of Practical Exams)

SUGGESTED PRACTICAL ASSIGNMENTS: -

- 1. DOS:
 - a. To create directories.
 - b. Create files using COPY CON and EDIT.
 - c. Rename and delete files.
- 2. WINDOWS:
 - a. Change wallpaper, set screen saver.

- b. Create folders and files using Notepad.
- c. Cut, copy and paste files to floppy/ pen drives.
- d. Create images using Paint.
- e. Check free disk space and speed of processor.
- f. Change date and time.
- 3. WORD:
 - a. Type recipe of any dish, with its image, with ingredients in a table.
 - b. Create KOT, Students' Resumes with students' photograph. (WORD)
- 4. EXCEL:
 - a. List of employees, with salary,
 - b. KOT,
 - c. Report Card with Pass / Fail Result,
 - d. Bills with details of Hotel Rooms,
 - e. Charts
 - f. Database of Employees with filters
- 5. POWERPOINT:
 - a. To present the above information as a presentation as an assignment.
 - b. Use different layouts, organizational chart, design templates, in the presentation.
- 6. INTERNET:
 - a. To search and download information from the internet as a topic and submit (Hard / Soft copy).
 - b. Create email id, send mail to faculty as an assignment.
- 7. ACCESS
 - a. Create a table(s) where all records can be displayed
 - b. Edited records
 - c. Create a query.
 - d. Create a form

Note: - Practical examinations will be based on practical assignments, knowledge of commands and Viva.

RECOMMENDED BOOKS:

- 1. Computer Fundamentals P.K. Sinha, or Rajaraman
- 2. A First Course In Computers Sanjay Saxena
- 3. DOS Guide Peter Norton
- 4. Mastering MS-OFFICE Lonnie E. Moseley & David M. Boodey (BPB Publication)
- 5. Any other which are available in the area and city which the faculty deem fit.

Subject: - **FOOD AND BEVERAGE CONTROL**

Subject Code - 305

Semester - Third

Teaching and Examination Scheme:

Т	Teaching Scheme / week				Examination Scheme			
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks/ Duration	Practical Marks	Internal Marks	Total	
3	-	1	4	70/ 3 hrs	-	30	100	

Rationale:

The student will gain comprehensive knowledge on various aspects of control procedures, adopted by the food and Beverage department.

procedures, a	dopted by the food and Beverage department.	**	3.61
		Hrs	Mks
Chapter 1	Food & Beverage Control	02	02
1.1	Definition, Objectives & Problems		
Chapter 2	Elements of Cost	04	04
2.1	Definition of Cost, Basic Concept of Profits		
2.2	Pricing & Control Aspects		
Chapter 3	Cost Dynamics & Break - Even	04	04
Chapter 4	Budgeting	04	10
	Definition & Objectives.		
4.1	Kinds of Budgets (Sales Budget, Labour Cost Budget,		
	Overhead Cost Budget)		
4.2	Budgeted Trading Account (P & L)		
Chapter 5	The Control Cycle Overview	02	02
	Buying / Receiving / Storing/Issuing / Preparing / Selling		
Chapter 6	Purchasing	06	08
6.1	The Selection of a Supplier, Rating, Methods of		
6.2	Purchasing		
6.2	Standard Purchase Specifications – Objectives & Preparation		
6.3	Economic Order Quantity		
Chapter 7	Receiving	06	08
7.1	Receiving Procedures & Methods		
7.2	Purchase Orders, Delivery Notes, Goods Received Book		
	D.V. COM . T.1		

7.3	Assessing Performance and Efficiency of the Receiving Department.		
7.4	The receiving of Foods & Beverages – in terms of Quantity, Quality & Inspection.		
Chapter 8	Stores and Issuing	06	08
8.1	Stock Records -Bin Cards, Stock Cards, Perpetual Inventory Records		
8.2	Store Issues - Transfer Notes, Breakages and Damaged Goods		
8.3	Stock Taking, Stock Turnover, Stock Levels		
8.4	Procedure for Perishable and Non-Perishable Food &		
	Beverage items		
8.5	ABC Analysis		
Chapter 9	Preparation of Food & Beverage Items	05	10
8.1	Volume Forecasting – Aids, Standard Yields, Standard Recipes, Standard Portion Sizes.		
8.2	Analysis of preparation methods		
Chapter 10	Selling	05	08
9.1	The Pricing of menu		
9.2	Fixed Selling Price & Control (Cash and Credit)		
9.3	En Pension Terms		
Chapter 11	Preparing Food Cost Reports and Beverage Cost Reports	04	06
Defenence D	Total	48	70
Reference Bo	UUKS :-		
1. Food	and Beverage Control - Richard Kotas & Bernard Davis		

2. Food and Beverage Management - Bernard Davis & Sally Stone.

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Subject - BASIC ACCOUNTING

Subject Code - 306

Semester - Third

Teaching and Examination Scheme:

Teaching Scheme / week				Examination Scheme			
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks/ Duration	Practical Marks	Internal Marks	Total
4	-	1	5	70 / 3 hrs	-	30	100

Rationale:

This subject intends to impart students the basic knowledge of Hotel Accounting required for the Hospitality Management and to prepare them to comprehend and utilize this knowledge for the day-to-day operations of the organization.

		Hrs	Mks
Chapter 1	Introduction to Accounting	03	05
1.1	Terms and terminologies used in Accounting		
1.2	Definition, Objectives and Importance of Accounting		
	and Hotel Accounting		
Chapter 2	Principles of Double Entry System of	04	05
•	Book-keeping		
2.1	Nature, Advantages and Principles		
2.2	Classification of Accounts		
2.3	Rules of Debit and Credit		
Chapter 3	Journal and Ledger	10	10
3.1	Practical problems on Journalising- simple and		
	combination entries		
3.2	Posting into Ledger & Balancing of Ledger Accounts		
Chapter 4	Subsidiary Books	10	10
4.1	Advantage, Proformas of Subsidiary books		
4.2	Practical problems on preparation of Purchases, Sales,		
	Returns and Special Functions Books.		
Chapter 5	Cash Book	10	10
5.1	Introduction and types of Cash book		
5.2	Practical problems on Three column and Analytical		
	Petty Cash Book on Imprest system with special reference to Cash Received Book used in Hotels.		

5.3 Meaning, importance and reasons for preparing Bank Reconciliation Statement

Chapter 6 6.1 6.2	Accounting principles Accounting Concepts and Conventions Capital, Revenue and Deferred Revenue Expenditures and Incomes.	06	05
Chapter 7	Trial Balance	05	05
7.1	Importance, Purpose and advantages		
7.2	Practical problem on preparation of Trial balance		
Chapter 8	Final accounts of Small hotels and Restaurants	16	20
8.1	Need for preparation of Trading account, Profit and Loss account and Balance Sheet		
8.2	Practical problems on Trading account, Profit and Loss account and Balance Sheet with following adjustments only: Closing stock, Outstanding and Prepaid expenses, Accrued and Pre- received incomes, Depreciation of fixed assets and Staff meals.		
	Total	64	70
Note:	Glossary of Terms Students should be familiar with the glossary of terms		
	pertaining to above mentioned topics		

Implementation Strategies:

The students may be assigned to solve problems and exercises to get hands on experience in accounting. In addition the student should be familiarised with various final account statements of small hotels/restaurants.

- 1. Double entry Book-keeping -T.S.Grewal Eleventh Revised 2004 S. Chand & Sons 23, Daryaganj New Delhi-2
- 2. Hotel Accountancy & Finance- S.P Jain & K.L Narang First 1999 Kalyani Publishers B1/1292,Rajinder Nagar, Ludhiana
- 3. Hotel Accounting & Financial Control Ozi D'Cunha Gleson Ozi D'Cunha Fist-2002- Dickey Enterprises , Kandivali (W) Mumbai
- 4. Book Keeping& Accountancy L.N.Chopde, D.H.Choudhari- Fourteenth 1999-Sheth Publishers Pvt. Ltd. Mumbai
- 5. Accounting in the Hotel & Catering Industry Richard Kotas Four 1981-International Textbook Company

Subject - FOOD PRODUCTION - IV

Subject Code - 401

Semester - Fourth

Teaching and Examination Scheme:

Teaching Scheme / week				Examination Scheme			
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks/ Duration	Practical Marks	Internal Marks	Total
2	8	1	11	40 / 2 hrs	30 /4 hrs	30	100

Rationale:

3.1

Characteristics

The course provides a detailed understanding of the compositions and methods used in meat cookery, while also advancing in the bakery & confectionery curriculum.

meat cookery	, while also advancing in the bakery & confectionery curre	urum.	
Chapter 1 1.1 1.2 1.3	Meat Cookery Understanding meats – Composition, structure & basic quality factors Aging, Factors affecting tenderness Appropriate cooking methods.	Hrs 06	Mks 10
	 1.3.1 Lamb / Beef / Veal / Pork 1.3.1.1 Selection Criteria 1.3.1.2 Principles of Storage & thawing 1.3.1.3 Cuts (uses & suitable cooking methods) 1.3.1.4 Offals 1.3.2 Poultry 1.3.2.1 Selection Criteria 1.3.2.2 Principles of Storage & thawing 1.3.2.3 Cuts of poultry (uses & suitable cooking methods) 1.3.2.4 Description and uses of - Duck, goose, turkey, guinea- fowl & quail. 		
Chapter 2	Fish Mongery	06	06
2.1 2.2 2.3 2.4 2.5 2.6	Introduction to fish mongery, Classification of fish with examples(local names also) Selection & storage of fish & shell fish Cuts of fish Cooking of fish Preserved & processed fish		
Chapter 3	Convenience Foods	04	06

- 3.2 Processing methods
- 3.3 Advantages & Disadvantages

Chapter 4	Flour Pastries	06	08
4.1	Definition & Classification- Short Crust, Hot Water/choux, Rough Puff, Flaky		
4.2	Role of ingredients		
4.3	Recipes, methods of preparation		
4.4	Do's and Don'ts while preparing Pastry		
Chapter 5	Cookies	05	04
5.1	Definition / introduction		
5.2	Types of cookies		
5.3	Methods of mixing & Baking		
Chapter 6	Icing, Frosting & Fillings	05	06
6.1	Definition & Uses		

Note: Glossary of Terms

Classification

Ingredients used

Students should be familiar with the glossary of terms pertaining to above-mentioned topics

Practicals

6.2

6.3

Students to continue with a combination of Bakery and Quantity Food production menus (minimum 24 practicals as follows.

Total

32

40

50 % Advanced Bakery Menus covering Flour Pastry Products and variations, Gateaux using various Icings and decorations techniques and cookies.

50% brunch, high tea, snacks and Industrial / Institutional Lunch Menus.

Practical Examination to be conducted on three Bakery Products inclusive of Flour Pastry Variation, Birthday Cake / Fresh Cream Gateau and bread rolls.

- 1. Professional Baking, Wayne Glasslen
- 2. The Wilton Ways of Cake Decorations, Hamlyn Publishing
- 3. Complete Guide To Cookery Anne Willan
- 4. Professional Pastry Chef Bo Friberg, John Wiley
- 5. Baking Martha Day Lorenz Books
- 6. The Professional Chef (4th Edition) Le Rol A Polsom
- 7. Chef Manual Of Kitchen Management- John Fuller

Subject - **FOOD & BEVERAGE SERVICE – IV**

Subject Code - 402

Semester - Fourth

Teaching and Examination Scheme:

Teaching Scheme / week				Examination Scheme			
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks/ Duration	Practical Marks	Internal Marks	Total
2	2	1	5	40 / 2 hrs	30 / 2 hrs	30	100

Rationale:

The courses 302 & 402 will give a comprehensive knowledge of the various alcoholic beverage used in the Hospitality Industry. It will give an insight into their history, manufacture, classification, and also to develop technical and specialized skills in the service of the same.

		Hrs	Mks
Chapter 1.	Introduction to Spirits, Distillation process, Pot Still & Patent Still	05	08
Chapter 2 2.1 2.2	Spirits Whisky Brandy, Rum, Vodka, Gin & Tequila, Production, Types, Brands- Indian and International Other Alcoholic Beverages- Absinthe, Ouza Aquavit, Silvovitz, Arrack, Feni, Grappa, Calvados & other fruit brandies	15	15
Chapter 3. 3.1 3.2 3.3	Liqueurs Types Production Brands & Service- Indian and International	05	07
4.1 4.2 4.3 4.4 4.5	Cocktails Introduction, History, Methods of Mixing cocktails Rules of mixing cocktails Classic Cocktails- Recipes, innovative cocktails & mock tails (at least 5 from each base) Cocktail Bar Equipment, garnishes, decorative accessories. Definition of other mixed drinks – eg. Cobler, Daisy, Sangaree etc.	07	10
	Total	32	40

Note: Glossary of Terms

Students should be familiar with the glossary of terms pertaining to above mentioned topics

Practical:

- 1. Service of Spirits & Liqueurs from the bar and at the table.
- 2. Cocktail/Mocktail Preparation, presentation and service
- 3. Service of Cigars & cigarettes]
- 4. Setting of a bar and service from the bar
- 5. Menu planning & service of food and alcoholic beverages.

- 1. Food & Beverage Service Training Manual- Sudhir Andrews
- 2. Food & Beverage Service Lillicrap & Cousins
- 3. Modern Restaurant Service- John Fuller
- 4. Beverage Book- Andrew, Dunkin & Cousins
- 5. Professional Food service- Serigo Andrili & Peter Douglas
- 6. Profitable Menu Planning- John Drysale
- 7. Bar & Beverage Book- Mary Porter & Kostagris
- 8. Alcoholic Beverages- Lipinski & Lipinski
- 9. Bartenders Guide BD & L.

Subject - ACCOMMODATION OPERATIONS – II

Subject Code - 403

Semester - Fourth

Teaching and Examination Scheme

Teaching Scheme/ Week				Examination Scheme			
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks / Duration	Practical Marks	Internal Marks	Total
3	4	1	8	40 /2 hrs	30 / 3 hrs	30	100

Rationale:

This course aims to establish the importance of Rooms Division within the hospitality Industry. It also prepares the student to acquire skills and knowledge necessary to successfully identify the required standards and Control Systems in this area and to consider managerial decision-making aspects of this department

SECTION - I

SECTION -	l		
		Hrs	Mks
Chapter 1	Interior Decoration	06	04
1.1	Importance & Definition		
1.2	Principles of Design		
1.3	Elements of Design – Line/ Form/ Color / Texture		
Chapter 2	Refurbishing & Redecoration	06	04
2.1	Definition		
2.2	Factors		
2.3	Snagging list		
Chapter 3	Budget & Budgetary Control	08	07
3.1	Definition, Concept & importance		
3.2	Types of Budgets – operating & capital		
3.3	Housekeeping Room Cost		
Chapter 4	Purchasing System	04	05
4.1	Identification & selection of supplier		
4.2	Purchase procedure – Purchase order, receiving, storage & issuing		
4.3	Concept of ROL, bin card & other records maintain for purchasing		
	Total	24	20

Practicals:

- 1. Basic layout of a Guest Room.
- 2. Formats of purchase records such as purchase order, bin card, requisition slip etc.
- 3. Colour Wheel
- Calculation of staff requirement for house keeping department for 5 star hotels. 4.
- Calculation of staff requirement for house keeping department for 3 star hotels. 5.
- Preparing duty rota for supervisory staff. 6.
- Preparing duty rota for GRA & Public Area attendance. 7.
- Daily & monthly consumption sheet. 8.

Reference:

- 1. Professionals Housekeeper Georgina Tucker Schneider, Mary Scoviak
- 2. Professional Management of H.K. Operations Matt. A. Casado (Wiley)

SECTION - II

		Hrs	Mks
Chapter 1	NIGHT AUDIT	06	04
1.1	Concept of Night Audit and Role of Night Auditor		
1.2	Night Auditors Report (Night Auditors Report)		
1.3	Auditing Process(in brief)		
Chapter 2	SALES TECHNIQUES	06	06
•	Various Sales Tools		
2.1	Role of Front Office Personnel in maximising occupancy	7	
2.2	Overbooking, Repeat guests, Return Reservations.		
2.3	Offering Alternatives and Suggestive Selling		
2.4	Business related Marketing Techniques		
Chapter 3	Establishing Room Rates	06	04
•	(Rule of Thumb Approach, Hubbart's Formula)		
	Market Conditions Approach		
Chapter 4	Forecasting Room Availability	06	06
4.1	Useful forecasting Data		
4.2	Room Availability Forecast		
4.3	Forecast forms [sample]		
	Total	24	20
Note:	Glossary of Terms		
			

Students should be familiar with the glossary of terms pertaining to above mentioned topics

Practicals

- 1 Up-selling
- 2 Suggestive Selling
- 3 Formats of Night audit process
- 4 Preparing Forecast sheets-week
- 5 Preparing Forecast sheets-month
- 6 Overbooking
- 7 Increasing Repeat Guests
- 8 Encouraging Return reservation

- 1 Hotel front Office Training Manual. -Sudhir Andrews
- 2 Principles of Hotel Front Office Operations -sue Baker, P. Bradley, J. Huyton
- 3 Hotel Front Office Bruce Braham
- 4 Managing Front Office Operations- Michael Kasavana, Charles Steadmon
- 5 Checkin Checkout Jerome Vallen
- 6 The Hotel Receptionist- Grace Paige, Jane Paige
- 7 Front Office Procedures and Management Peter Abbott
- 8 Front Office operations/Accommodations Operations-Colin Dix
- 9 Hotel reception- Paul White and Helen
- 10 Front Office Operation and Administration(Dennis Foster)

Sub Title - HOTEL ENGINEERING

Subject Code - 404

Semester - Fourth

Teaching and Examination Scheme:

Teaching Scheme / week				Examination Scheme			
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks/ Duration	Practical Marks	Internal Marks	Total
3	-	1	4	70 / 3hrs	1	30	100

Rationale:

2.5

2.6

2.7

2.8

The subject will provide information regarding the basic services and different types of systems in hotel industry. This will help the students to understand plan, co-ordinate and integrate the functions of engineering departments for over all operations and assist in the management of hotel.

Hrs. Mks Chapter-1 **Maintenance & Replacement Policy** 06 08 Importance of maintenance dept. in Hotel Industry. 1.1. 1.2. Organization of maintenance Dept . in 3/4/5 star hotel . Duties & responsibility of chief Engg. of a hotel. 1.3. 1.4. Types of maintenance with examples of each, 1.4.1. Advantages & disadvantages. 1.5. Maintenance chart: for 1.5.1. Swimming pool 1.5.2. Kitchen. Reasons for replacement of equipment. 1.6. Replacement factors 1.7. 1.8. Economic replace of equipment (introduction only). 1.9. Contract of Maintenance Definition & procedure, types. Advantages & disadvantages Chapter 2 Refrigeration 08 10 Definition, Pressure, Energy, Heat, Temperature, Specific 2.1 heat, Sensible and latent heat ,Relative humidity, DBT, **WBT** 2.2 Block diagram and function of :Boiler, Condenser, Compressor, Evaporator, Heat Exchanger. 2.3 Unit of refrigeration Vapour compression Refrigeration system (Block 2.4 diagram)

Absorption refrigeration system (Block diagram)

Maintenance of refrigerator.

Ammonia as a refrigerant.

Domestic Refrigerator, defrosting, Need, Methods,

Refrigerant: types, properties of good refrigerant.

Chapter 3. 3.1 3.2	Air-conditioning Factors affecting comfort AC (supply of oxygen, removal of heat &moisture proper air circulation, pure air) Factors affecting on AC load. 3.2.1 Types of AC systems :Central AC ,Unitary AC.AC equipment :Air filter, Humidifier , Dehumidifier. 3.2.2 Window AC 3.2.3 Walk in freezer , cold storage.	06	08
Chapter 4.	Pollution & Control	04	08
4.1	Air pollution.		
4.1.1	Sources.		
4.1.2	Control –Collectors, filters		
4.1.3	Govt. stipulated conditions for air pollution.		
4.2	Water pollution.		
	4.2.1 Water pollution sources in Hotels.		
	4.2.2 Control methods		
	4.2.3 Govt. stipulated conditions for water pollutio		
4.3.	Waste Disposal		
4.3.1.	U 1 1		
	(Shredders, Compactors, Transportation separation)		
4.3.2.	Controlling methods(recycled material, land filling, heat		
4.4	recovery by incineration)		
4.4.	Noise pollution control.		
	4.4.1. Sources of noise in Hotel & its unit.		
	4.4.2. Introductory control methods.		
15	4.4.3. Govt.stipulated condition for noise pollution.		
4.5.	Environmental Degradation, Global warming and methods of Conservation. Concept of Recycling		
	of Conservation. Concept of Recycling		
Chapter 5.	Water and Sanitation.	08	10
5.1	Water purification methods.		
5.2	Methods of water softening (Ion exchange, Zeolite		
5.3	process) Cold and hot water distribution system.		
5.4	Various plumbing fixtures.		
5.5	Types of sanitary traps and their applications.		
5.6	Types of water closets and flushing.		
	Types of mater closess and liveling.		
Chapter 6.	Fuels and Electricity.	06	10
6.1	Methods of heat transfer.		
6.2	Units of heat.		
6.3	Solid,Liquid,Gas,Electricity,Biogas fuels.		
6.4	Importance of earthing.		
6.5	Safety devices such as fuse, circuits breaker.		
6.6	Methods of lighting (Direct,Indirect)		
6.7	Types of electric supply (single phase,three phase)		
6.8	Calculation of electricity bill.		

Chapter 7	Energy conservation	04	08
7.1	Importance of energy conservation.		
7.2	Simple methods of Energy conservation		
7.3	Developing energy conservation program for hotel.		
7.4	Use of solar energy for various activities.		
Chapter 8.	Safety in hotel Industry.	06	08
8.1	Classification of fire ,symbols.		
8.2	Methods and types of fire extinguishers.		
8.3	Fire detectors, alarm.		
8.4	Various security system for hotel (Key control,		
	Door,valuable guest).		

There should be 4 Demonstrations / Field Visits.

- 1. Refrigerator/VCC system in Hotel
- 2. Cold storage/ walk in chiller
- 3. AC/ Window AC
- 4. Safety systems

Total 48 70

Note: Glossary of Terms

Students should be familiar with the glossary of terms pertaining to above mentioned topics

- 1. Management of maintenance & Engineering Systems in Hospitality Industries by Frank D. Borsenik, John Willey & Sons
- 2. Industrial Organisation and Management by O.P. Khanna
- 3. Refrigeration & Air Conditioning by Domkondwar
- 4. Hotel Maintenance by Arora

Subject PRINCIPLES OF MANAGEMENT

Subject Code -405

Fourth Semester

Teaching and Examination Scheme: -

Teaching Scheme / week				Examination Scheme			
Lecture Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks/ Duration	Practical Marks	Internal Marks	Total
3	1	1	4	70 / 3hrs	-	30	100

Rationale:

To make the students understand the concepts of management & their Practical

	the hospitality industry.	z their	Practic
аррисацоп п	the hospitality industry.	Hrs	Mks
Chapter 1	Introduction	03	05
1.1	A typical day in the life of a manager at hotel (illustrative situations)		
1.2	Management defined		
1.3	Levels of management		
1.4	External & Internal factors that affect management		
Chapter 2	Management thought: journey from inception till today	05	10
2.1	Brief history of management thought		
2.2	Contribution of F.W. Taylor to scientific management		
2.3	Henry Fayol's classical management theory		
2.4	Modern day management theory		
Chapter 3	Planning& Decision Making	04	08
A.	Planning		
3.1	Definition		
3.2	Nature & Importance of planning, Advantages & disadvantages		
3.3	Types of plans – objectives, strategies, policies, procedures, methods, rules, programs & budgets		
3.4	Steps in planning		
3.5	Planning assumptions		
В.	Decision-making	03	04
3.6	Types of decisions		
3.7	Step by step decision making process		

Chapter 4	Organizing & Staffing	05	10
Orga	nnizing		
4.1	Definition		
4.2	Nature & importance of organizing		
4.3			
	Centralized / Decentralized, Line & staff		
Staff	ing		
4.4	Definitions		
4.5			
4.6	Authority & Responsibility, Span of control		
Chantar 5	Landaushin	06	10
Chapter 5	Leadership	06	10
5.1	Definition Leadardhia theories Managarish and		
5.2	Leadership theories - Managerial grid		
5.3	Different styles of leadership		
5.4	Characteristics of a good leader		
Chapter 6	Motivation	06	10
6.1	Definition		
6.2	Nature & importance		
6.3	Benefits of motivated staff		
6.4	Theories of motivation –		
	6.4.1 Maslow's theory of need hierarchy		
	6.4.2 Herzberg's two factor theory		
	6.4.3 McGregor's theory 'X' and theory 'Y'		
6.5	Morale – its role & importance		
Cl 4 7	Communication	06	06
Chapter 7	Communication	06	06
7.1	Definition, nature, process of communication		
7.2	Types of communication		
	7.2.1 Upward / downward		
	7.2.2 Verbal / Nonverbal		
	7.2.3 Formal / Informal		
7.3	Barriers to communication		
7.4	Methods of improving communication effectiveness.		
Chapter 8	Coordination	04	03
8.1	Definition		
8.2	Need for coordination		
Chapter 9	Controlling	06	04
9.1	Definition	00	9-1
9.2	Process of controlling		
9.3	Need for control		
7.3	1,000 for condor		
	Total	48	70

Note: Glossary of Terms

Students should be familiar with the glossary of terms pertaining to above mentioned topics

- 1. Management Stoner & Freeman
- 2. Essentials of Management Koontz & O'Donnel
- 3. Management tasks Peter Drucker
- 4. Management Process Davar R.

Subject - HOTEL ACCOUNTING

Subject Code - 406

Semester - Fourth

Teaching and Examination Scheme:

Teaching Scheme / Week				Examination Scheme			
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks/ Duration	Practical Marks	Internal Marks	Total Marks
3	-	1	4	70/3hrs	-	30	100

Rationale:

This subject gives an in-depth knowledge about the books maintained in the Hotel Industry. The students may be able to understand the day-to-day final transactions and its record keeping in hotels.

record keepin	g in hotels.	15401101	is and
1		Hrs	Mks
Chapter 1 1.1 1.2	Introduction to Joint Stock Company Definition, Characteristics & Advantages Meaning, Definition and Types of Shares and Debentures	06	10
Chapter 2	Company Final Accounts Preparation of Trading, Profit and Loss, Profit and Loss Appropriation Accounts & Balance Sheet with provisions of Companies Act including writing off of Miscellaneous Expenses, Proposed dividend, Provision for Taxation and Transfer to Reserves.	12	20
Chapter 3 3.1 3.2	Allowances and Visitors Paid Out Meaning, Types and Proformas Difference between Allowances & VPO	05	08
Chapter 4 4.1 4.2	Guest Billing Proforma and Use of Visitors Tabular Ledger and Guest Weekly Bill Accounting of Bills receivable	09	12
Chapter 5 5.1 5.2 5.3	Uniform System of Accounting Introduction Practical problems on preparation of Income Statement Schedules showing Departmental incomes -Rooms, Food & Beverage, Telephone Gift shop, Garage and Parking, Laundry and Marketing only	10	12

Chapter 6 Concepts related to Financial Management 06 08 6.1 Definition, and factors affecting Working Capital 6.2 Definition, Characteristics of Budgets 6.3 History and meaning of Value added tax Total 48 70

Note: Glossary of Terms

Students should be familiar with the glossary of terms pertaining to above mentioned topics

Implementation Strategies:

The students may be assigned exercises related to hotel accounting to get hands on experience. They may be given assignments to collect various formats used in the hotel industry and to present the same in the class.

Reference Books

- 1. Hotel Accountancy & Finance- S.P Jain & K.L Narang First 1999 Kalyani Publishers B1/1292,Rajinder Nagar, Ludhiana
- 2. Hotel Accounting & Financial Control Ozi D'Cunha Gleson Ozi D'Cunha Fist-2002- Dickey Enterprises , Kandivali (W) Mumbai
- 3. Accountancy in the Hotel & catering Industry Richard Kotas Fourth 1981- International Textbook Company
- 4. Elements of Hotel Accountancy- G.S.Rawat & JMS Negi Fifth Revised 1994- Aman Publications, Daryaganj, New Delhi –2.

Subject - INDUSTRIAL TRAINING

Subject Code - 501

Semester - Fifth

Teaching and Examination Scheme:

		Examination Scheme			
Course No	Subject	Panel	Internal	Total	
601	Industrial Training 20 weeks (6days x 8 hrs =960hrs)	140	60	200	
	TOTAL	140	60	200	

Rationale:

The Industrial Training enables students to relate the knowledge and skills acquired in the classroom with systems, standards and practices prevalent in the Industry.

Industrial Training

In this semester the student shall be sent for industrial training for a period of 20 Weeks, where they would work 8 weeks in Food Production, 6 weeks in Food and Beverage Service, 3 weeks in Front Office and 3 weeks in House-keeping – in Government Classified Hotels of the level of three star and above category. The student shall maintain a logbook on daily basis. At the end of the industrial training the student shall submit a training report along with the logbook maintained on daily basis during the period of training and the performance appraisal from each department. The training report is to be prepared by the student in two typed copies and to be submitted to the Principal within the stipulated time for assessment. The report will be assessed by the internal examiner and only on the basis of a certificate of the examiner concerned that the training has been satisfactorily completed would the student be allowed to appear for the viva-voce. The training report will be assessed by a panel of examiners comprising of one external examiner (the external would include preferably a person from the Hotel Industry of the level of Head of the Department and above) and one internal examiner.

Marks would be awarded as follows by a panel of examiners (one external and one internal):

Performance Appraisal	30	
Logbook	30	
Training Report		70
Viva-voce		70
Total	60 marks	140 marks.

Subject - ADVANCED FOOD PRODUCTION

Subject Code -601

Sixth Semester

Teaching and Examination Scheme

Teaching Scheme			Examination Scheme				
Theory Hrs per Week	Practical Hrs per Week	Tutorial Hrs / week	Total	Theory Marks/ Paper Duration	Practical Marks	Internal Marks	Total
2	8	1	11	40 / 2 hrs	30/ 4 hrs	30	100

Rationale:The course of nongst

The course do students.	evelops the knowledge and understanding of the internation	al cuis	ine am
students.		Hrs	Mks
Chapter 1 1.1 1.2	International Cuisine Introduction to influences of cultures on regions Special features with respect to ingredients, methods, presentation styles in the following countries - Asian , European (continental), North & South American & Mexican.	12	10
Chapter 2	Nouvelle Cuisine	03	04
2.1 2.2 2.3 2.4 2.5	Evolution & history Salient features Difference between Haute Cuisine & Nouvelle Cuisine Service Style – points to be considered Preparing plated service		
Chapter 3 3.1 3.2 3.3	Larder / Garde Manger Functions of larder department and Duties & responsibilities of larder chef Common terms used in larder department Specific essential tools & equipment in the larder.	03	08
3.4 Chapter 4 4.1 4.2 4.3 4.4	Pates, Mousses, Galantines, Ballotines Salads Classification Composition Principles of making a salad. Classical salads	04	05
Chapter 5 5.1 5.2	Sandwiches Parts / composition of sandwiches Types of bread used in sandwich making	04	05

- 5.3 Types of sandwiches
- 5.4 Fillings basic principles of sandwich spread making & fillings.
- 5.5 Precautions to take while preparing sandwiches
- 5.6 Storing of sandwiches for health & safety.

Chapter 6 Kitchen Stewarding

04

04

- 6.1 Importance of kitchen stewarding
- 6.2 Hierarchy & staffing in kitchen stewarding department
- 6.3 Equipment found in kitchen stewarding department

Chapter 7 Garbage Disposal

02 04

- 7.1 Introduction
- 7.2 Ways of accumulation
- 7.3 Segregation
- 7.4 Disposal methods
- 7.5 Importance and maintenance of garbage bins

Total 32 40

Note: Glossary of Terms

Students should be familiar with the glossary of terms pertaining to above-mentioned topics

Practicals

Minimum 24 individual practicals to cover international menus (French, Chinese, Mexican, Italian). Menus may be designed so as to cover classical appetizers, soups, main course accompaniments, salads, breads and desserts. Students should be able to put to use knowledge gained about various cuts of meat, fish, poultry and vegetables.

Practical Examination to be conducted on advanced continental menus consisting of appetizer, soup, fish / poultry, potato preparation/ accompaniment, salad, desserts.

- 1. The Larder Chef M.J. Leto & W.H. K.Bode
- 2. Garnishes- Lyn Rutherfold
- 3. Larousse Gastronomique Cookery Encyclopedia- Paul Hamlyn
- 4. Professional Chefs- Art of Garde Manger (4th Edition) Frederic H. Semerschmid And John F. Nicolas
- 5. Classical Recipes of the world Smith, Henry
- 6. Food Hygiene and Sanitation- S. Roday-Hill Publication

Subject - ADVANCED FOOD & BEVERAGE SERVICE

Subject Code - 602 Semester - Sixth

Teaching and Examination Scheme:

Teaching Scheme / week				Examination Scheme			
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks/ Duration	Practical Marks	Internal Marks	Total
2	3	1	6	40 / 2 hrs	30 / 2 hrs	30	100

Rationale:

The students will gain a comprehensive knowledge and develop technical skills in aspects of Specialized Food and Beverage services.

Chapter 1 1.1 1.2 1.3 1.4 1.5	Room Service/ In room dining service Introduction, general principles Cycle of Service, scheduling and staffing Forms and Formats Order Taking, Suggestive Selling, breakfast cards Time management- lead time from order taking to clearance	Hrs 06	Mks 06
Chapter 2	Banquets	10	12
2.1	Organization structure, Duties & Responsibilities of banqueting staff		
2.2	Administrative Procedures, Formats Maintained		
2.3	Banquet Function Prospectus		
2.4	Types of Function (Formal and Informal)		
2.5	Menu Planning (Indian, Continental, Theme, conference, cocktail, others)		
2.6	Seating Arrangements		
2.7	Off Premise/ Out door catering, Air line/ Railway/ Sea Catering.		
Chapter 3	Buffets	06	08
3.1	Definition		
3.2	Types of buffets		
3.3	Buffet equipment and tables set-up.		
Chapter 4	Bar Operations	06	08
4.1	Types of bars		
4.2	Layout of American bar (parts of the bar)		
4.3	Bar equipments		

Chapter 5 Gueridon Service 04 06
5.1 Origin and definition
5.2 Types of Trolleys and layout
5.3 Special equipment
5.4 Service Procedures
5.5 Service of important classical dishes

Total 32 40

Note: Glossary of Terms

Students should be familiar with the glossary of terms pertaining to above mentioned topics

Practicals:

- 1. Room Service- Tray and trolley lay up, breakfast hanger & service procedure.
- 2. Mini bar- format and operational procedures.
- 3. Filling of Banquet function prospectus, Menu Planning & Service (International Menus French, Chinese, Mexican & Italian)
- 4. Banquet seating styles, formal banquet service
- 5. Setting up of bar with glasses & equipment
- 6. Compiling Beverage lists
- 7. Mise-en-place for serving a dish from Gueridon Trolley & Service of dishes (flambe & salads)
- 8. Setting up of buffets and service procedures.
- 9. Guest Situation Handling

- 1. Food & Beverage Service- Lillicrap & Cousins
- 2. Modern Restaurant Service- John Fuller
- 3. Beverage Book- Andrew, Dunkin & Cousins
- 4. Bar & Beverage Book- Mary Porter & Kostagris
- 5. Alcoholic Beverages- Lipinski & Lipinski

Subject PERSONALITY DEVELOPMENT AND

BUSINESS COMMUNICATIONS

Subject Code - 603

Semester - Sixth

Teaching and Examination Scheme: -

To	Teaching Scheme / week				Examination Scheme			
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks/ Duration	Practical Marks	Internal Marks	Total	
03	03	1	07	40 / 2 hrs	30 / 2 hrs	30	100	

Rationale:

To develop the personality and communication skills of the student, so as to prepare him for campus interviews and challenges in personal and professional life.

			Hrs	Mks
Chap	ter 1	Personality profile	06	05
	1.1	Personality defined		
	1.2	Elements of personality		
	1.3	Determinants of personality		
	1.4	Personal SWOT analysis		
Chap	ter 2	Personality enrichment	12	10
2.1	Self E	steem		
	2.1.1	Self concept		
	2.1.2	Advantages of high self esteem		
	2.1.3	Characteristics of people with high and low self esteem		
	2.1.4	Steps to building positive self esteem		
2.2	Attitud	de		
	2.2.1	Factors that determine our attitude		
	2.2.2	Benefits of a positive attitude and consequences of a		
		negative attitude		
	2.2.3	Steps to building a positive attitude		
2.3	Motiv	ation		
	2.3.1	The difference between inspiration and motivation		
	2.3.2	Motivation redefined		
	2.3.3	External motivation v/s internal motivation		
2.4	Succe	SS		
	2.4.1	Defining success		
	2.4.2	Real or imagined obstacles to success		
	2.4.3	Qualities that make a person successful		

	2.4.4	Reasons for failure		
2.5	Interpe	ersonal skills		
	2.5.1	Dealing with seniors, colleagues, juniors, customers,		
		suppliers at the workplace		
	2.5.2	Factors that prevent building and maintaining positive		
		relationships		
	2.5.3	The difference between ego and pride		
	2.5.4	The difference between selfishness and self interest		
	2.5.5	Steps for building a positive personality		
2.6	Body l	anguage		
	2.6.1	Understanding body language		
	2.6.2	Projecting positive body language		
Chapt	er 3	What are recruiters looking for ?	06	05
	3.1	Recruiter expectations		
	3.2	Career counselling (based on student SWOT analysis)		
	3.3	Creating a career path		
Chapt	er 4	Business Communication	16	10
•	4.1	Report writing		
		4.1.1 Incident and event		
		4.1.2 Festival / themed events		
	4.2	Meetings		
		4.2.1 Types		
		4.2.2 Structuring an agenda		
		4.2.3 Writing the minutes		
		4.2.4 Conducting a meeting		
	4.3	Presentations		
		4.3.1 Types		
		4.3.2 Making a presentation		
		4.3.3 Making use of AV aids		
Chapt	er 5	Case studies	04	05
	5.1	Advantages of the case study method		
	5.2	Technique for analyzing a case study and presenting an		
		argument		
Chapt	er 6	Stress Management	04	05
	6.1	Causes of stress		
	6.2	Handling stress / Stress Management techniques		
		Total	48	40
Refere	ence bo	oks:		

- 1. How to get the job you want Arun Agarwal. Published by Vision books, New Delhi
- 2. Get that job Rohit Anand and Sanjeev Bikchandani. Published by Harper Collins.
- 3. You can win Shiv Khera. MacMillan India Ltd.
- 4. How to develop self-confidence and influence people by public speaking Dale Carnegie. Cedar self help.
- 5. The Perfect Presentation Andrew Leigh and Michael Maynard. Rupa and co.

Practical guidelines:

The student is required to maintain a file to document practicals. Every week one current affairs issue is to be discussed and recorded in the student file.

- 1. Conduct of a SWOT analysis on self so as to commit oneself to certain areas of development.
- 2. Understanding and improving body language through self analysis and colleague feedback.
- 3. Analyzing recruiter expectations.
- 4. Creating a career path for oneself based on career goals. (short term)
- 5. Application of the technique of brainstorming.
- 6. Extempore speaking.
- 7. Preparation for and participation in a group discussion.
- 8. Strategies for interview and mock interviews (grooming, document portfolio, mental approach, facing an interview panel, self introduction, handling FAQs and stress questions)
- 9. Conduct of seminar (questioning techniques, recording of the content of the seminar)
- 10. Making short presentations on current hospitality topics using trade magazines and journals as resources to be followed by a Q&A session.
- 11. Case study analysis
- 12. Time management applied
- 13. Participating in a debate
- 14. Information on personalities in hospitality and other service businesses to be collected and discussed.
- 15. Hospitality company profiles/ history / culture to be collected and discussed.
- 16. Application of stress management techniques like yoga could be incorporated on a weekly basis.

Subject - HOSPITALITY MARKETING – I

Subject Code - 604

Semester - Sixth

Teaching & Examination Scheme:

Teaching Scheme / week			Examination Scheme				
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks/ Duration	Practical Marks	Internal Marks	Total
3	-	1	4	70 / 3 hrs	-	30	100

Rationale:

The subject aims to make the students understand importance of marketing in Hospitality Industry, concepts of the marketing, buying behaviors, market segmentation and marketing mix strategies for effective marketing of the hotel industry.

		Hrs	Mks
Chapter 1	Introduction to Marketing	07	08
1.1	Definition of Marketing		
1.2	Customer Orientation		
1.3	Core Concept of Marketing		
1.4	Marketing Management – Definition Philosophies and		
	pillars of Marketing management		
1.5	Introduction to 7 P's of Marketing mix		
Chapter 2	Analysis of Current business environment	04	04
2.1	Competition		
2.2	Economic Environment		
2.3	Technological Environment		
2.4	Social & Cultural Environment		
2.5	Political Environment		
2.6	Internal Environment		
Chapter 3	Consumer Behaviour	05	08
3.1	Consumer Behaviour model		
3.2	Factors affecting Consumer Behaviour - Cultural,		
	Social, Personal, Psychological		
Chapter 4	Market Segmentation	04	08
4.1	Definition & need for market segmentation		
4.2	Basis for segmentation - Geographic, Demographic,		
	Behavioral and Psychographics		
Chapter 5	Product	07	10

	5.1	Definition		
	5.2	Levels of Product		
	5.3	Hospitality products		
	5.4	Branding		
	5.5	New Product Development		
	5.6	Product Life Cycle		
	5.7	Product Differentiation		
Chapt	er 6	Pricing	06	10
Спарі	6.1	Introduction	vv	10
	6.2	Internal & External affecting pricing		
	6.3	General Pricing methods		
	6.4	Pricing strategy adopted by hotels for		
	0.1	[Room tariff, F & B Items, Functions, Packages]		
		[Room tariff, I & B Rems, I unctions, I dekages]		
Chapt	er 7	Distribution	05	10
p •	7.1	Definition and importance of Distribution system		
	7.2	<u> </u>		
	7.3			
		el Agents, Tour Wholesalers, Hotel representatives,		
		nal/ regional/ local/ tourist agencies, centralised		
	reserva	ation systems, airline based reservation systems,		
	Interne	et]		
	7.4	Franchising		
	7.5	Alliances		
	7.6	Location of services		
Chapt		Promotion	10	12
	8.1	Definition and characteristics of promotion tools		
	8.2	5 M's of Advertising		
	8.3	Various Sales promotion tools used in hotels		
	8.4	Publicity and public relation - Tools and opportunities		
	o =	in the hotel industry		
	8.5	Principles of personal selling		
	8.6	Direct Marketing - Telemarketing and internet		
		Total	48	70
Note ·	Closes	ary of Terms		

Note: Glossary of Terms

Students should be familiar with the glossary of terms pertaining to above mentioned topics

- 1. Marketing for Hospitality & Tourism Philip Kotler , Bowen & Makens Prentice-Hall Inc
- 2. Hotel Marketing -S.M.Jha -Himalaya publishing House Mumbai
- 3. Hospitality Marketing -Neil Wearne Hospitality Press Pvt Ltd. Australia

Subject - HUMAN RESOURCE MANAGEMENT

Subject Code - 605

Semester - Sixth

Teaching and Examination Scheme:

Teaching Scheme / week				Examination Scheme			
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks/ Duration	Practical Marks	Internal Marks	Total
3	-	1	4	70 / 3 hrs	-	30	100

Rationale:

The understanding of Human Resource Management will help the students in identifying the significance and its role in the Hotel & Catering Industry. It will also help them to develop an attitude for positive Human Behaviour at work.

		Hrs	Mks
Chapter 1	Introduction to Human Resource Management	04	03
1.1	Definition		
1.2	Nature & Characteristics		
1.3	Need for HRM in the Service Industry.		
1.4	Role of Human Resource Manager.		
Chapter 2	Human Resource Planning	16	18
2.1	Concepts, Characteristics and Need		
2.2	Job Analysis, Job Description & Job Specification		
2.3	Recruitment & Selection: Sources & Modes of Recruitment		
2.4	Tests & Interviews, Selection Process.		
Chapter 3	Human Resource Development	10	13
3.1	Definition and Characteristics		
3.2	Orientation & Induction		
3.3	Training - Need & Importance. Difference between		
	Training & Development Methods of Training.		
3.4	Performance Appraisal – Purpose & Methods		
3.5	Promotion & Transfers		

Chapter 4	Wage & Salary Administration	06	12
4.1	Job Evaluation – Concept & Objectives		
4.2	Formulation of Compensation Structure		
4.3	Regulatory Provisions.		
4.4	Fringe Benefits		
Chapter 5	Grievances & Discipline	06	12
5.1	Grievance Handling – Identifying Causes		
5.2	Developing Grievance Handling Systems		
5.3	Discipline – Concept, Causes of Indiscipline		
Chapter 6	Labour – Management Relations	06	12
6.1	Trade Unions – Concept, Objectives & Functions		
6.2	Collective Bargaining		
6.3	Workers Participation in Management.		
6.4	Labour Turnover - Causes & Measures to prevent		
	Labour Turnover.		
	Total	48	70
	0.77		

Note: Glossary of Terms

Students should be familiar with the glossary of terms pertaining to above mentioned topics

- 1. Personnel Management & Industrial Relations Dr P C Shejwalkar & Mr S R Malegaonkar
- 2. Personnel Management Mamoria
- 3. Pramod Verma: Personnel Management in Indian Organisations.
- 4. Edwin b. Flippo : Personnel Management, McGraw Hill.
- 5. Human Resource Management in the Hospitality Industry -Frank M /Mary L Monochello
- 6. Guide for Labour Management H L Kumar
- 7. Human Resource Management & Human Relations V P Michael
- 8. Arun Monappa & S. Saiyuddain : Personal Management, Tata McGraw Hill.
- 9. Habits of highly effective people Steven Covey.

Subject - TRAVEL & TOURISM

Subject Code - 606

Semester - Sixth

Teaching and Examination Scheme:

Teaching Scheme / week			Examination Scheme				
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks/ Duration	Practical Marks	Internal Marks	Total
3	-	1	4	70 / 3 hrs	-	30	100

Rational:

To inculcate a sense of importance and establish a link between the tourism industry and the hotel industry and to highlight tourism industry as an alternative career path

the hotel indu	ustry and to highlight tourism industry as an alternative care	er path	-
		Hrs	Mks
Chapter 1	The Tourism Phenomenon	02	04
1.1	Definition – Tourism; Tour; Tourist; Visitor; Excursionist; Domestic; International; Inbound; Outbound; Destination.		
1.2	Growth of Tourism / Evolution /History of Tourism & Present status of tourism in India.		
1.3	Thomas Cook – Grand Circular Tour		
Chapter 2	Constituents of Tourism Industry	06	08
2.1	Primary Constituents		
2.2	Secondary Constituents		
2.3	The 4 A's of Tourism – Attraction, Accessibility, Accommodation, Amenities		
2.4	Career Opportunities for tourism professionals		
Chapter 3	Infrastructure of Tourism	04	06
3.1	Role of Transport in Tourism		
3.2	Modes of Transport: Road, Rail, Air, Sea.		
3.3	Types of Accommodation – Main & Supplementary		
Chapter 4	Types of Tourism	04	08
4.1	Types of Tourism: - Various Motivators Holiday, Social & Cultural, MICE Religious, VFR (Visiting BHMCT-82		

4.2	Citizen, Sustainable Tourism Alternative Tourism: Eco Tourism, Agro Rural Tourism		
Chapter 5	The Impact of Tourism	04	06
5.1	Economic Impact – Employment generation, Foreign Exchange Earnings, multiplier effect, Leakage, Infrastructure development.		
5.2	Social, Cultural & Political Impact – Standard of living, passport to peace, International understanding, Social Integration, Regional Growth, National Integration.		
5.3	Environmental Impact – Tourism pollution & control, wild life & bird sanctuaries & their protection for tourist industry.		
Chapter 6	The Tourism Organizations	07	08
	Objectives, Role & function of:		
6.1	Government Organizations: DOT, ITDC, MTDC, ASI, TFCI.		
6.2	Domestic Organizations: TAAI, FHRAI, IATO		
6.3	International Organizations: WTO, IATA, PATA.		
6.4	NGO: Role of NGO in making responsible tourists.		
Chapter 7 Th	ne Travel Agency	05	10
7.1	Meaning & Definition of Travel Agent.		
7.2	Types of Travel Agent: Retail & Wholesale.		
7.3	Functions of Travel Agent.		
	7.3.1 Provisions of Travel Information		
	7.3.2 Ticketing		
	7.3.3 Itinerary Preparation		
	7.3.4 Planning & Costing		
	7.3.5 Settling of Accounts,		
	7.3.6 Liaisons with service providers7.3.7 Role of Travel Agent in promotion of Tourism.		
	7.5.7 Role of Travel Agent in promotion of Tourism.		
Chapter 8	The Tour Operator	05	08
8.1	Meaning & Definition		
8.2	Types of Tour operator: Inbound, Outbound &		
0 -	Domestic.		
8.3	Tour Packaging – definition, components of a tour		
8.4	package Types of Package Tour:		
0.4	Types of Package Tour: 8.4.1 Independent Tour		
	8.4.2 Inclusive Tour		
	8.4.3 Escorted Tour		

0 4 4	ъ.	
8.4.4	Business	Our
U.T.T	Dusiness	1 Oui

8.5 Guides & escorts – Their role and function Qualities required to be a guide or escort.

Chapter 9 Travel Formalities & Regulations

05 06

- 9.1 Passport Definition, issuing authority, Types of Passport, Requirements for passport.
- 9.2 Visa Definition, issuing authority, Types of visa Requirements for visa.
- 9.3 Health Regulation Vaccination, Health Insurance. Economic Regulation – Foreign Exchange

Chapter 10 Itinerary Planning

06 06

- 10.1 Definition
- 10.2 Steps to plan a Tour
- 10.3 Route map
- 10.4 Transport booking reservation
- 10.5 Accommodation reservation
- 10.6 Food facilities
- 10.7 Local guide / escort
- 10.8 Climate / seasonality
- 10.9 Shopping & cultural show
- 10.10 Costing

Total 48

70

Note: Glossary of Terms

Students should be familiar with the glossary of terms pertaining to above mentioned topics

Tutorials

- 1. Preparation of Itinerary 2 days, 7 days for well known tourist destinations.
- 2. Preparation of passport, visa, requirements
- 3. Field visit to a Travel Agency, Airport etc.

- 1. Introduction to Travel & Tourism-Michael M. CottmanVan Nostrand Reinhold New York, 1989
- 2. Travel Agency & Tour Operation Concepts & Principles-Jagmohan Negi -Kanishka Publishes, Distributors, New Delhi, 1997
- 3. International Tourism Fundamentals & Practices -A. K. Bhatia -Sterling Publishers Private Limited, 1996
- 4. A Textbook of Indian Tourism -B. K. Goswami & G. Raveendran -Har Anand Publications Pvt. Ltd., 2003
- 5. Dynamics of Modern Tourism -Ratandeep Singh -Kanishka Publishes, Distributors, New Delhi, 1998
- 6. Tourism Development, Principles and Practices -Fletcher & Cooper-ELBS

Subject - SPECIALIZATION IN FOOD PRODUCTION MANAGEMENT - I

Semester - Seventh Subject Code - 701-A

Teaching and Examination Scheme

Teaching Scheme / Week			Examination Scheme				
Theory Hrs	Practical Hrs	Tutorial	Total	Theory Marks / Duration	Practical Marks	Internal	Total
04	10	02	16	70 / 3 hrs	70 / 3 hrs	60	200

Rationale:

Personnel deciding to make a career in the food & beverage productions need to acquire finer skills & through understanding of the managerial principles so that the student is professionally developed.

		Hrs	Mks
Revision of S	Sem I to V	10	10
Chapter 1	Charcutiere	12	20
1.1 1.2 1.3 1.4 1.5 1.6	Definition & terms Production, classification, processing of 1.2.1 Sausages 1.2.1 Forcemeats 1.2.1 Marinades, cures, brines Knowledge of cold meat platter Types & uses of chaud froid Preparing aspic & gelee Ham Bacon & Gammon 1.6.1 Difference 1.6.2 Processing 1.6.3 Uses		
Chapter 2	Appetizers (Hot & Cold)	08	08
2.1 2.2 2.3	Classification with examples Classical appetizers Precautions for preparing, presenting and storing from food spoilage view		

Chapter 3	Pates & Galantines	08	05
3.1 3.2 3.3 3.4 3.5	Types & making of pate Commercial pate & pate maison Truffle sources, cultivation uses & types of truffe Types & making of galantine Ballotines		
Chapter 4	Mousse & Mousseline	08	05
4.1 4.2 4.3	Types of mousse (savoury) Preparation of mousse & moussleine Difference between mousse & mousseline		
Chapter 5	Food Additives	06	10
5.1	Preservatives 5.1.1 Class I and Class II Preservatives their names & examples		
5.2	Colouring agents – natural & synthetic, their names & common usage		
5.3	Flavouring agents		
5.4	Essences – Natural & synthetic their names & common usage		
5.5	Sweetening agents – Natural & synthetic – example and usage		
5.6	Humectant – types, examples, usage		
5.7	Bleaching agents – composition, examples, usage		
5.8	Thickeners – classification, characteristics, example & usa	ige	
5.9	Anticaking agents- definition and usage		
5.10 5.11	Sequestrant- definition and usage Nutrient supplements – definition, usage and examples.		
Chapter 6	Specialised Kitchen Equipment	06	06
Selection saw, bread sl	Development in equipment manufacture care and maintenance, such as Buffalo Chopper, Bone licing machine, gravity slicer, combi oven, microwave oven, dough sheeter. etc.		
Chapter 7	Kitchen Layout & Design	06	06
7.1	Information required.		
7.2	Areas of the kitchen with recommended dimension.		
7.3	Factors that affect kitchen design.		
7.4	Principles of kitchen layout & design.		
7.5	Placement of equipment.		
7.6	Flow of work.		

- 7.7 Layouts of kitchens, bakery & confectionery in various organizations
- 7.8 Layout of receiving & storage area.
- 7.9 Layout of service & wash up.

Total 64 70

Note: Glossary of Terms

Students should be familiar with the glossary of terms pertaining to above mentioned topics.

Practicals (24 Menus)

International menus – Minimum of 4 international cuisines to be covered, such as – Oriental, Italian, Mexican, Middle eastern, Continental.

Desirable – Students should learn making of pates galantine, terrine, classical salads, savouries,

Students should learn making of pates galantine and terrrine , classical salads, savouries, Sugar Craft, Chocolate Confectionary and Advanced Indian Sweet – meats.

Practical Examination

Practical Examination should be based on any 5 - Course International Menu.

- 1.) Professional charcuterie By John Kinsella and David T, Harvey
- 2.) The Professional Garde Manager By David Paul Larousse
- 3.) The Art of Garde Manager By Frederic H. Sonneschmidt, John F. Nicolas.
- 4.) Professional Baking Wayne Gisslen
- 5.) The Professional Chefs Knife Kit (Culinary Institute of America)
- 6.) The Professional Chef (Culinary Institute of America)
- 7.) The Art of Sugar Craft Sugar paste By Brenda Purton
- 8.) The Art of Sugar Craft Royal Icing By Brenda Purton
- 9.) The Art of Sugar Craft Piping By Brenda Purton
- 10.) The Professional Chefs' Guide to Kitchen Management By John Fuller, John Knight, Charles A. Salter
- 11.) Kitchen Planning & Management By John Fuller & David Kirk

Subject - SPECIALIZATION IN FOOD & BEVERAGE SERVICES &

MANAGEMENT - I

Subject Code - 701 B Semester - Seventh

Teaching and Examination Scheme:-

Т	Teaching Scheme / Week Examination Scheme						
Theory Hrs per	Practical Hrs per	Tutorial per week	Total	Theory Marks / Paper	Practical Marks 6 hrs	Internal	Total
04	10	02	16	70/3 hrs	70	60	200

Rationale:-

This course enables the student to gain a better understanding of the role of Food and Beverage Management in the context of overall catering operation. It also helps them to acquire finer skills and through understanding of the managerial principals for overall development.

development.		Hrs	Mks
Chapter 1	Revision of Semester – I-V	07	10
Chapter 2	Restaurant Planning & Operations	10	10
2.1.	Types of Restaurants		
2.2.	Location or site		
2.3.	Sources of Finance		
2.4.	Design Consideration		
2.5.	Furniture		
2.6.	Lighting and Décor		
2.7.	Equipment required		
2.8.	Records maintained		
2.9.	Licences required		
Chapter 3	Bar Planning	10	10
3.1.	Types of Bar		
3.2.	Target clientele		
3.3.	Location		
3.4.	Atmosphere and Décor		
3.5.	Basic elements of Layout and Design consideration		
3.6.	Parts of bar		
3.7.	Beverage control procedure		
3.8.	Records maintained		
3.9.	Licencess reuired		
Chapter 4	Event Management	10	10
4.1	Types of functions	-	-

4.2	Role of sales and marketing		
4.3	Taking bookings		
4.4	Planning and orgnising themes of Indian and Internation cuisine	onal	
4.5	Concept & planning for MICE segments		
Chapter 5	Personal Management in F & B Service	10	08
5.1	Developing a good F & B Team (desirable attributes various levels of hierarchy)	for	
5.2	Allocation of work, Task analysis and Duty Rosters		
5.3	Performance Measures		
5.4	Customer Relations		
5.5	Staff Organizations and Training		
5.6	Sales Promotion		
Chapter 6	International cuisines	07	12
6.1	French		
6.2	American		
6.3	Oriental		
6.4	Far east		
6.5	Mediterranean		
6.6	Polynesian		
6.7	German		
6.8	Spanish		
6.9	Mexican, etc		
0.7	(Brief description of the classical dishes for the purpose	a of	
	Menu Planning)	5 01	
Chapter 7	Menu Merchandising	10	10
7.1	Major types of merchandizing e.g. Floor Stands, Posters, V displays, tent cards etc.	Vall	
7.2	Basic menu criteria		
7.3	Types of food and beverage menu		
7.4	Methods of printing menu		
7.5	Suggestive selling and up selling		
	Total	64	70
Practicals:	Total	U -1	70
1.)	Planning a restaurant (Speciality, fast food and coffee shop mentioned in the theory).) with	the factors
2.)	Planning of bar with the factors mentioned in theory		
3.)	Preparation of duty roasters in restaurants and function cate	ring	
4.)	Formal banquets (Seating arrangements and service procedure)	_	
5.)	Menu planning – Indian and International with wines		

- 6.) Formats of records maintained in restaurants and bars (booking, Diary, KOT, Sales summery sheet, Guest comments, Log Book, etc)
- 7.) List of restaurants equipment manufactures (Assignment)
- 8.) List of licenses required (Assignment)

- 1.) Food and Beverage Service Dennis Lillicrap and John Cousins
- 2.) Food and Beverage Management Bernard Davis, Andrew Lockwood and Sally Stone
- 3.) Facility Planning and Design Edward Kagarian
- 4.) Bar and Bevarage Book Costas Katsigris, Mary Proter & Thomas
- 5.) Theory of Catering Kinton and Cesarani

Subject - SPECIALISED ACCOMMODATION MANAGEMENT -I

Subject Code - 701 C

Semester - Seventh

Teaching & Examination Scheme:

Teaching Scheme / week			Examination Scheme				
Theory	Practical	Tutorial	Total	Theory	Practical	Internal	Total
Hrs	Hrs	Hrs		Marks/	Marks	Marks	
				Duration			
4	10	2	16	70/	70	60	200
				3 hrs			

Rationale:

The subject ends to establish the importance of accommodation management with in the hospitality industry. It equips the student to acquire knowledge & skills with respect to planning & designing aspects.

planning & d	esigning aspects.	Hrs	Mks
Chapter 1	Revision of Sem I-V	06	10
Chapter 2	Colour	04	03
2.1	Colour Wheel		
2.2	Colour Schemes		
2.3	Psychological effects of colour		
Chapter 3	Lighting	04	02
3.1	Classification / type		
3.2	Lighting for the guest rooms & public areas		
Chapter 4	Windows & window treatment	05	03
4.1	Different types of windows		
4.2	Curtains & draperies, valances, swag		
4.3	Window cleaning – Equipment and Agents		
Chapter 5	Soft furnishing & Accessories	04	03
5.1	Types, use & care of soft furnishing		
5.2	Role of accessories		
Chapter 5	Floor, Floor finishes &wall carving	07	04
6.1	Classification / types		
6.2	Characteristics		
6.3	Selection criteria		
	DUMCT 01		

	6.3.1 Cleaning Procedures – care & maintenance6.3.2 Agents used, polishing / buffing		
	6.3.3 Floor seals		
	6.3.4 Carpets		
	6.3.5 Types – selection care & maintenance		
	6.3.6 Types of wall coverings		
	6.3.7 Functions of wall coverings		
	olot, Tunetions of wall coverings		
Chapter 7	Textiles	04	04
7.1	Yarn manufacturing		
7.2	Textural process		
7.3	Characteristics & uses of various fabrics		
7.4	Selection of fabric		
Chapter 8	Planning of a Guest Room	06	08
8.1	Application of Chapter 1-4 in Planning		
8.2	Size of Guest Room as per the classification norms		
8.3	Layout of the guest room to the scale		
8.4	Furniture - size and arrangement		
8.5	Bathroom fixtures & amenities		
8.6	Planning of Services Areas – Linen Room / Laundry		
Chapter 9	Planning of a Lobby & Front Desk	06	08
9.1	Layout of		
	9.1.1 Front Desk		
	9.1.2 Back Office		
	9.1.3 Equipment		
9.2	Lobby – Atrium and other types		
Chapter 10	Designing of brochures & Tariff cards	04	06
	(Pertaining to size, colour, content, cost, etc)		
Chapter 11	Training	05	06
11.1	Methods		
11.2	Importance of Training		
11.3	Train the Trainer		
Chapter 12	MICE – Meeting Incentive Convention Exposition	05	06
12.1	Concept		
12.2	Importance		
12.3	Planning for MICE		
Chapter 13	Sales & Marketing Department	04	07
13.1	Organizational Chart		
13.2	Role of Sales & Marketing Department		
13.3	Co-ordination with Front Office		
13.4	Making of Sales and Marketing and Advertising Plan		
	Total	64	70

Practicals

- 1 Identification of colour schemes
- 2 Study the layout and model preparation for
 - a. Single
 - b. Double
 - c. Handicap room, etc
- 3 Planning and designing of a Lobby (Assignment)
- 4 Assignment on floor furnishing, wall coverings, curtains. (Samples to be collected)
- 5 Designing a Broucher for
 - a. A heritage Hotel
 - b. Business Hotel
 - c. Resort
- 6 Collect five different examples of Hotel Advertisement Assignment
- 7 Comparative study of any two MICE destinations
- 8 Assignments Workout a model-marketing plan for a Five Star Hotel.

- 1. Professionals Housekeeper Georgina Tucker, Schneider, Mary Scoviak
- 2. Professional Management of H.K. operations- Matt. A. Casado (Wiley)
- 3. Front Office Management & Operations Linsley Deveaur, Marcel Escoffer
- 4. Check in Check out Gary Vallen, Jerome, Vallen
- 5. Managing Front Office Operations Micheal Kasavana, Richard M Brooks

Subject - Organisational Behaviour

Subject Code - 702

Semester - Seventh

Teaching and Examination Scheme:

Teaching Scheme / Week				Examination Scheme			
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks / Duration	Practical Marks	Internal	Total
4	-	1	5	70 / 3 hrs	-	30	100

Rationale:

The understand the impact that individual, group and structure have on behaviour within organisations for the purpose of applying such knowledge towards improving an organizations effectives.

_	for the purpose of applying such knowledge towards	impro	oving a
organizations	s effectives.	Hrs	Mks
Chapter 1	Introduction to Organisational Behaviour	06	06
1.1	Definition of OB, relevance and its scope.		
1.2	Relationship to other fields.		
1.3	Objectives of OB.		
1.4	Behavioural Approach to Management.		
Chapter 2	Organizational Design & Culture	06	08
2.1	Modern Organizational Design.		
2.2	Delegation & Decentralization.		
2.3	Organizational Culture – Definition & Characteristics.		
Chapter 3	Human Behaviour	10	10
3.1	Nature & Dimensions of Attitude.		
3.2	Nature & Importance of Perception – Social Perception.		
3.3	Personality – Meaning and Personality Traits.		
3.4	Group – Nature, Types, Group Dynamics and Group		
5.1	Decision Making.		
Chapter 4	Motivation	08	08
9.1	Meaning & Importance.		
9.2	Techniques.		
9.3	Theories of Motivation – Maslow & McGregors.		
Chapter 5	Learning	08	08

Doforongo Ba	Total	64	70
	8.3.4 Employee Privacy Issues		
	8.3.3 Pay and promotion Discrimination		
	8.3.2 Sexual Harassment		
	8.3.1 The impact of ethics on "Bottom-Line" Outcomes		
8.3	Ethics & Ethical Behaviour in Organizations.		
	0.2.5 Organizational reproducts to Managing Diversity		
	8.2.3 Organizational Approaches to Managing Diversity		
	8.2.2 Individual Approaches to Managing Diversity		
0.2	8.2.1 Developing the multicultural Organization		
8.2	Managing Diversity		
	8.1.2 Specific Characteristics of Diversity		
	8.1.1 Reasons for the Emergence of Diversity		
8.1	The Nature of Diversity		
Chapter 8	Diversity And Ethics	10	10
	stress.		
7.3	Strategies to overcome individual & organizational		
7.2	Sources & Effects of Stress		
7.1	Concepts of Stress		
Chapter 7	See ess ividingement	00	10
Chapter 7	Stress Management	08	10
6.3	Strategies to overcome conflict.		
6.2	Reasons for Conflicts		
6.1	Traditional Vs Present Views		
Спарист о	Connect Management	VO	10
Chapter 6	Conflict Management	08	10
5.4	Behavioural Management		
5.3	Organisations Reward System.		
5.2	Principles of learning.		
5.1	Process of learning.		

- 1. Organizational Behaviour Stephen Robins
- 2. Organizational Behaviour Fred Luthans.
- 3. Management of Organizational Behaviour Paul Hersey & Kenneth H Blanchard.
- 4. Human Behaviour at work Organizational Behaviour Keith Davis.
- 5. Organisational Behaviour Uma Sankaran

Subject - HOTEL RELATED LAWS

Subject Code - 703

Semester - Seventh

Teaching and Examination Scheme:

Teaching Sci	heme / Week	Examination Scheme		
Theory Hrs	Practical hrs	External	Internal	Total
4		70 /3 Hrs	30	100

Rationale:

Knowledge of hotel related laws is necessary for all students since they have to work in an environment which deals with many legal aspects. Life in general and business in particular could not continue without law to regulate the conduct of people and to protect their property and rights.

-		Hrs	Mks
Chapter 1	Indian Contract Act	20	12
1.1.	Definition of Contract, Proposal, Agreement, Consideration, etc.		
1.2.	Essentials of Valid contract		
1.3.	Competent Parties		
1.4.	Types of Contracts – valid, void and voidable.		
1.5.	Performance of Contract		
1.6.	Discharge of Contract		
1.7.	Remedies for Breach of Contract		
1.8.	Indemnity and Guarantee		
Chapter 2	Consumers Protection Act	04	06
2.1.	Definitions – Consumer, Complaint, Defect in goods, Deficiency in service, Unfair trade practice, Restricted		
	trade practice		
2.2.	Procedure for redressal of grievances before District		
2.3.	Forum, State Commission, and National Commission. Other related provisions.		
	•		
Chapter 3	Sale of Goods Act	04	08
3.1	Essentials of valid Sale		
3.2	Conditions and Warranties		
3.3	Unpaid seller and his rights		
3.4	Rights and duties of seller and buyer		
	<i>y</i>		

	AGMARK		
Chapter 5	Shops and Establishments Act Procedure relating to registration of hotel, Lodges, Eating Houses, Restaurants, and other related provisions.	04	08
Chapter 6	Environmental Protection Act – Important provisions Under	04	05
6.1 6.2	The Water (Prevention and Control of Pollution) Act The Air (Prevention and Control of Pollution) Act		
Chapter 7	Licenses and Permits	04	05
	Licenses and permits for hotels and catering establishments – Procedure for procurement, bye laws of hotels and restaurant under municipal corporation – Renewal Suspension and termination of licenses.		
Chapter 8	Industrial Legislation	20	18
1.	Factory Act - Definition of Factory, Worker, Health		
2.	Safety and Welfare provisions, Industrial Disputes Act – Definition of Industry, Manufacturing process, Industrial Dispute, provisions relating to strike, lock-out, retrenchment, lay-off and Authorities for settlement of Industrial Disputes.		
3.	Payment of Wages Act - Definition of Wages,		
4.	Authorized deductions from the wages Workmen's Compensation Act – Definition of Dependent, Disablement, Occupational disease, liability of the employer to pay compensation and amount of compensation.		
	Total	64	70

Principles of food laws regarding prevention of food adulteration, definition, authorities under the act, procedure of taking a sample purchase right, warranties, guest control order or food services order in force from time to time. Essential commodities etc., and

The students should refer to the respective Acts.

Subject - HOSPITALITY MARKETING - II

Subject Code - 704

Semester - Seventh

Teaching & Examination Scheme:

Teaching Scheme / week				Examination Scheme			
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks/ Duration	Practical Marks	Internal Marks	Total
4	-	1	5	70 / 3 hrs	-	30	100

Rationale:

The subject aims to enable the students to, understand the intricacies of managing service business, understand approaches / issues relating to augmented P's of services (People physical evidence, process) and to appreciate the importance of customer satisfaction & quality service.

quality service	e.	Hrs	Mkts
Chapter 1	Services Marketing	08	10
1.1	Definition Diff.		
1.2	Difference between goods & services Characteristics of services		
1.3 1.4	Management strategies for service business		
Chapter 2	People	08	10
2.1	Role of employees in service process		
2.2	Recruitment and training		
2.3	Motivation & Empowerment		
2.4	Internal marketing		
Chapter 3	Physical Evidence	08	10
3.1	Definition & role		
3.2	Elements of physical evidence		
	3.2.1 Exterior facilities		
	3.2.2 Interior facilities		
	3.2.3 Other tangibles		
Chapter 4	Process	08	10
4.1	Service encounter		
4.2	Blue printing		
4.3	Operation design for cost efficiency, service quality and customisation position		

Chap	ter 5	Customer satisfaction & Quality	12	10
	5.1	Customer Value and satisfaction		
	5.2	Five gap model of service quality		
	5.3	Benefits of service quality		
	5.4	Retaining customers, handling customer complaints		
	5.5	Relationship marketing		
	5.6	Monitoring and measuring customer satisfaction		
Chap	ter 6	Managing supply, demand and productivity	14	15
	6.1	Managing supply		
		Part - time employees, Overtime, Cross training,		
		Peak time operation procedures, increasing customer		
		participation, shared facility, outsourcing		
	6.2	Managing Demand		
		Shift usage, decrease demand during peak, stimulate		
		demand during slow periods- Tools of managing		
		demand.		
	6.3	Enhancing productivity		
		Improving quality of labour force, Investment in capital		
		equipment, automation of tasks, modify customer –		
		service interaction, separate customer contact &		
		support function, outsourcing, increase self service		
		options.		
Chap	ter 7	Marketing organization	06	05
	7.1	Forms of Marketing organization		
	7.2	Set-up and organisation of sales and marketing		
		department		
		7.2.1 (Individual property, regional/ national chain/ multinational chain)		
	7.3	Duties of a Marketing Manager		
		Total	64	70
Refer	rence B	ooks		
1.	Mark	eting for Hospitality& Tourism - Philip Kotler, Bowen and	l Make	ns Prentice
	Hall	Inc.		
2	Servi	ces Marketing - M.K. Ram Pal & S.I. Gunta - Galgotia	Duhlich	ing Conce

- Services Marketing M.K. Ram Pal & S.L. Gupta Galgotia Publishing Concept, Application & Cases Co. – New Delhi Services Marketing Kenneth Clow, David Kurtz
- 3. Biz Tantra – New Delhi
- Operation management and strategies 4.

Subject -ENVIRONMENTAL MANAGEMENT

Subject Code -705

Semester Seventh

Teaching and Examination Scheme: -

Teaching Scheme / week				Examination Scheme			
Theory	Practical	Tutorial	Total	Theory	Practical	Internal	Total
Hrs	Hrs	Hrs		Marks/	Marks	Marks	
				Duration			
4	-	1	5	70 /3 hrs	-	30	100

Rationale:

	ms to establish the importance of environmental issues and adustry in propagating conservation measures.	d the ro	le of the
Tiospitanty ii	idustry in propagating conscivation incasures.	Hrs	Mks
Chapter 1	Introduction and development of Environmental Message	04	06
1.1	Staff – Raise awareness build commitment, provide support, reward efforts, celebrate success		
1.2	Business partners coordination		
1.3	Guests participation		
1.4	Community – sponsorship, urban beautification, alternate energy sources		
Chapter 2	Waste Management	06	06
2.1	Why manage waste		
2.2	Recycling		
2.3	Non-hazardous energy separation		
Chapter 3	Energy and waste conversion	06	06
3.1	Introduction		
3.2	Energy efficiency action plan		
3.3	Assessing current performance		
3.4	Energy conservation measures		
3.5	Guidelines for major use areas		
3.6	Making decision about investments		
3.7	Evaluation of new technology		
Chapter 4	Water	06	06
4.1	Water and the environment		
4.2	Improving water quality		
4.3	Case studies		

Chapt	ter 5	Product purchase	06	06
	5.1	Principles of responsible purchasing		
	5.2	Implementation of Eco friendly purchasing		
	5.3	Products: recycled paper, future products		
	0.0	Troductor recycled puper, ruture products		
Chapt	ter 6	Indoors air quality	06	06
	6.1	Potential sources of air pollution		
	6.2	Improving indoor air quality		
	6.3	Costs		
Chapt	ter 7	External air emissions	06	06
	7.1	Sources		
	7.2	Effects		
	7.3	Hotels and air pollution		
	1.5	Tiotels and an pollution		
Chapt	ter 8	Noise	06	06
	8.1	Introduction		
	8.2	Problems of noise & program for tackling it		
Chapter 9		Hazardous materials	06	06
	9.1	Definition & Sources		
	9.2	Hazards & dealing with hazardous materials		
	7.2	Trazardo de dealing with mazardous materials		
Chapt	ter 10	Ecotels	06	06
	10.1	What are ecotels		
	10.2	Case studies India, abroad		
Chapt	ter 11	Building of the future	06	10
	11.1	Building materials – cement, bricks, wall panels		
	11.2	Paints		
	11.3	Smart buildings		
	11.4	Current technology		
	11.1	Total	64	70
Refer	ence Bo		0.	. 0
1.	Er	nvironmental Management for Hotels - Butterworth & He	einemann	
2.		nvironmental Management for Hotels – David Kirk		
Note:		Glossary of Terms		
		Students should be familiar with the glossary of term	S	
		pertaining to above-mentioned topics		

Subject Title - SPECIALIZATION IN FOOD PRODUCTION MANAGEMENT - II

Semester - Eighth

Course No. - 801 - A

Teaching and Examination Scheme

Teaching Scheme				Examination Scheme			
Theory Hrs per Week	Practical Hrs per Week	Tutorials	Total	Theory Marks/ Paper Duration	Practical Marks 4 hrs	Internal	Total
3	8	2	13	70 /2 hrs	70	60	200

Rationale:

This course enables the student to acquire administrative and managerial skills and to familiarize them with the current trends in the Food Production Operations, like standard operating procedures and software applications while sharpening their culinary skills.

		Hrs	Mks
Chapter 1	Desserts	07	12
1.1	Frozen Desserts		
1.2	Classification		
1.3	Types & methods of preparation care uses.		
1.4	Hot Puddings – Methods of preparation, care, uses		
1.5	Ice- creams, methods, types		
1.6	Indian Specialty Desserts		
Chapter 2	Chocolate making	07	12
2.1	Manufacturing & processing of chocolate		
2.2	Types of chocolate		
2.3	Preparations & care in chocolate work		
2.4	Fillings & toppings – preparation, method, care in preparation, and storage.	eparatio	n,
Chapter 3	Personnel Management in the Kitchen	07	10
3.1	Developing a good food production team (Desirable attributes for staff at various levels of hierarchy)	le	
3.2	Allocation of work		
3.3	Task Analysis		
3.4	Duty roaster		
3.5	Time & motion study in kitchen.		
3.6	Production, planning, scheduling & budgeting.		

Chapter 4	Kitchen Administration		07	10
4.1	Aims of Control			
4.2	Maintaining records / registers / logbook			
4.3	Communication with other departments			
4.4	Conduction meetings			
4.5	Liasing with customers / guests			
Chapter 5	Production Management		06	10
5.1	Buying Knowledge			
5.2	Specification buying			
5.3	Scope of Purchases			
5.4	Production planning & scheduling			
5.5	Production quality & quantity control			
Chapter 6	Budgetary Control		10	10
6.1	Objectives			
6.2	Types of budgets			
6.3	Basic stages in preparation of budgets			
6.4	Pricing consideration			
6.5	Menu engineering			
Chapter 7	Product Research & Development		04	06
7.1	Testing of new recipes and equipment			
7.2	Developing new recipes.			
7.3	Food trials			
7.4	Organoleptic and sensory evaluation			
		Total	48	70

Note:

- 1.) Student should be familiar with the glossary of terms pertaining to above-mentioned topics.
- 2.) Students should be aware of the standard operating procedures in the Food Production Department.
- 3.) Relevant software should be made available to the students for practice.

Practicals - 24

- a) Students should be familiar with the various software applications in Food Production. (e,g. Purchasing, stores, standardization recipes, Food Cost Reports, etc)- 4 practicals
- b) Practice of Basket Exercise should be given to students 8 Practicals
- c) Non edible displays of
 - i) Ice carving
 - ii) Tallow sculpture
 - iii) Fruits & vegetable displays
 - iv) Salt dough
 - v) Pastillage
- d) Students should be given practice of <u>"a la carte"</u> menus India and Continental practicals

Practical Examination

A surprise basket of raw ingredients should be provided by the Institute to cover a 5-Course menu of any cuisine of their choice. The 5 course would include Appetizer, Soup, Main Course, Salad and Sweet.

- 1.) Fruit and Vegetable Carving By Meera John Jacob
- 2.) The Art of Grade Manager By Frederic H. Sonneschmidt & John Nicolas
- 3.) The Professional Chef (The Culinary Institute of America) Published by Wiley & Sons Inc.
- 4.) The Professional Grade Manager By David Paul Larousse
- 5.) The Art of Sugar Craft Sugar Paste By Brenda Purton
- 6.) The Art of Sugar Craft Royal Icing By Brenda Purton
- 7.) Practical Computing a Guide for Hotel and Catering students By Jill Smith Publisher Heinemann Professional Publishing Ltd.
- 8.) People and the Hotel and Catering Industry Cassell
- 9.) Practical Computing A guide for Hotel and catering Students Jill Smith (Heinemann Professional Publishing Ltd)
- 10.) Food and Beverage Management Bernard Davis, Andrew Lockwood and Sally Stone.

Subject - SPECIALIZATION OF FOOD & BEVERAGES SERVICE &

MANAGEMENT - II

Subject Code.- 801-B
Semester - Eighth

Teaching and Examination Scheme

Teaching Scheme				Examination Scheme			
Therory Hrs per Week	Practical Hrs per Week	Internal	Total	Theory Marks/ Paper Duration	Practical Marks 4 hrs	Internal	Total
3	8	2	13	70/3 hrs	70	60	200

Rationale:

This course enables the student to gain a better understanding of the role of Food and Beverage Management in the context of overall catering operations. It also familiarizes the student with the current trends in hospitality operations like Standard Operating Procedures and Software Applications.

Procedures a	nd Software Applications.		
Chapter 1	Meal Experience	Hrs 09	Mks 10
1.1	Introduction	0,5	10
1.2	Eating Out		
1.3	Food and Drink		
1.4	Variety of service		
1.5	Level of Services		
1.6	Interior design and atmosphere		
1.7	Expectation and identification		
1.8	F & B Service employees		
1.9	Trends in eating out		
Chapter 2	Managing quality in Food & Beverage Operations	07	10
2.1	Definition and importance		
2.2	Approaches to quality management		
2.3	Managing quality		
Chapter 3	Budgetary Control	07	10
3.1	Objectives		
3.2	Types of Budgets		
3.3	Basic stages in preparation of budgets		
3.4	Pricing consideration		
3.5	Menu pricing		
3.6	Menu engineering		
Chapter 4	F & B Management in Fast Food and Popular Caterin	1g 08	14
4.1.	Introduction		
4.2.	Basic policies – Financial marketing and Catering		
	DID COD 405		

4.4.	Control and performance measurement			
Chapter 5	F & B Management in Hotels & Restaurants	09	14	
5.1 5.2 5.3 5.4 5.5 5.6	Introduction Basic Policies – Financial marketing and Catering Organizing and Staffing Control and performance measurement Production planning & scheduling Production quality & quantity control			
Chapter 6	F & B Management in Industrial Catering	08	12	
6.1 6.2 6.3 6.4 Practicals:	Introduction Basic policies – Financial marketing and Catering Organizing and Staffing Control and performance measurement Total	48	70	
1.) 2.) 3.) 4.) 5.) 6.)	Arranging a theme Dinner / Food Festival Practice software applications in F & B a. Creat KOT's / BOT's and open a guest table b. Posting items and writing on item / bill c. Printing of a bill d. Settling bills / Credit cards e. Opening and closing a shift and operations afloat f. Types of keys / passwords – waiter, supervisor, n g. List of reports generated – Daily Revenue Rep Menu Sales Analysis, Food & Beverage Cost reports for opening a restaurant Checklist for closing a restaurant Practice of standard operating procedures in restaurants Menu planning and service procedures – Indian and (Specialized service, banquets, gueridons).	oorts, in orts, etc.	J	
Reference I	Books:			
1.) 2.) 3.) 4.) 5.) 6.)	Food & Beverage Service – Dennis Lillicrap and John Corod & Beverage Management – Bernard Davis, An Sally Stone Food & Beverage Control – By Richard Kotas Food & Beverage Service Management – Brain Varghese The Restaurant (From Concept to Operation) – Lipinski Food & Beverage Service Training Manual – Sudhir And	drew Lo	ockwood a	nd

Organizing and Staffing

4.3.

7.)

(Heinemann Profes. Publishing)

Practical Computing - A guide for Hotel and students - Jill Smith

Subject SPECIALISED ACCOMMODATION MANAGEMENT - II

Subject Code -801-C Eighth Semester

Teaching & Examination Scheme:

Teaching Scheme/ Week				Examination Scheme			
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks / Duration	Practical Marks	Internal Marks	Total
3	8	2	13	70 /3 hrs	70/ 2 hrs	60	200

Rationale:

The subject aims to establish the importance of accommodation management with in the hospitality industry. It equips the student to acquire knowledge & skills with respect to various management aspects of housekeeping Division.

various man	agement aspects of nousehooping 21 horon.		
		Hrs	Mks
Chapter 1	Operations Management	06	10
1.1	Effective use of cleaning practices and Front Office Operations – SOP's at housekeeping and front office department.		
1.2	Effective use and control of supplies & equipment.		
1.3	Establishing standards, monitoring performance, corrective action in Rooms Division.		
Chapter 2	Personnel Management in Accommodations Operation	ns 12	10
2.1	Calculating Staff Requirement, Duty Rotas		
2.2	Selection & Requirement of employees – Attributes for staff at various levels of hierarchy		
2.3	Time & Motion study, work study & work measurements		
Chapter 3	Financial Management & cost control	06	10
3.1	Preparation of Budget 3.1.1 Revenue Budget for Front Office 3.1.2 Expense Budget for House keeping Department.		
3.2	Budgets: Types – fixed, flexible, zero base		
3.3	Measures to reduce operating cost & labour cost		
Chapter 4	Environmental Practices in Housekeeping	06	10
4.1	Eco friendly cleaning supplies		
	BHMCT- 107		

4.2 4.3	Waste reductions programme Recycling of materials			
Chapter 5	Use of computer technology in Rooms Division	04	10	
5.1 5.2 5.3	MIS – Management Information System Software used in Hotels Reports generated at Front Desk and Housekeeping 5.3.1 Rooms Status Report 5.3.2 Sales Mix Report 5.3.3 Revenue Report 5.3.4 Guest History			
Chapter 6	Yield Management	06	10	
6.1 6.2 6.3	Concept ARR & Rev PAR Definition & importance of Yield Management Forecasting			
Chapter 7	HR Practices in Rooms Division	08	10	
7.1 7.2 7.3 7.4 7.5	Motivation Performance Appraisal Promotion & renewal Disciplinary action Dismissal Procedure			
Practicals	Total	48	70	
1.)	Preparing SOP a. Guest Arrival b. Guest Departure c. Handling complaints d. Cleaning procedures			
2.) 3.) 4.)	Preparing operating budget for Front Office and House Calculating staff requirement for Front Office and House Preparing Duty Rotas		_	
5.)	Assignment – Compare any two hotels from the standp yield management.			
6.) 7.)	Assignment – Study of Ecotel and eco-friendly measure Students should have knowledge of use of software for	-		lS.
D.C. D	- I			

- 2. Professionals Housekeeper - Georgina Tucker, Schneider, Mary Scoviak
- Professional Management of H.K. operations- Matt. A. Casado (Wiley) 3.
- Front Office Management & Operations Linsley Deveaur, Marcel Escoffer Check in Check out Gary Vallen, Jerome, Vallen 4.
- 5.
- Managing Front Office Operations Michel Kasavana, Richard M Brooks 6.

Subject - PROJECT REPORT

Subject Code - 802

Semester - Eighth

Teaching and Examination Scheme:

Teaching Scheme / Week				Examination Scheme			
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks / Duration	Practical Marks	Internal Marks	Total
03	7		10		70	30	100

Rationale:

To enable the student to apply the knowledge and skills acquired in the many facets of Hotel Operations, learn to analyse data situations at logical decisions.

The project report should be prepared on the following guidelines.

Content for the Project Work

- 1. Cover Page
- 2. Title Page
- 3. Certificate
- 4. Acknowledgment
- 5. Synopsis
- 6. Index (Table of Contents)
- 7. Project Content:
 - · Page No.
 - Introduction (Aims & Objectives, History, Primary Data, Explanation of Terms)
 - Research Methodology (Methods adopted for collecting Data)
 - Questionaries, Interview, Mails etc.
 - Data Analysis & Data Interpretation (Data is depicted with the help of Bar Chart, pie Chart, Graphs, Statistical formulae and interpreted)
 - Conclusions and Limitations
 - Suggestions / Amendments
- 8. Annexure
- 9. Bibliography (List of Reference Books)
- 10. Questionnaire (Blank Format)

Notes:

- 1.) The theory hours should be utilised for teaching research methodology and as contact hours with the Guide (Refer point no. 3 below)
- 2.) The Project Report should be market research and field work oriented and related to the Elective Course (Food Productions / Food & Beverage Service / Accommodation Management)

- 3.) The Senior Lecturer / Asst Prof./ HOD/ of the concerned Course will be the Guide for the Project Report
- 4.) The report should consist of a minimum of 50 pages of the Project Content.
- 5.) The font should be Arial.
- 6.) The font size should be 16 for Chapters, 14 for Headings and 12 for the content with 1.5 line spacing.
- 7.) The Synopsis and the Title should be approved by the Project Guide prior to the commencement of the project.
- 8.) The documentation and presentation should be conducted before the panel of examiners (one external and one internal). Marks would be awarded for Project Report, Presentation & Viva voce by the panel of examiners.

Subject Code - 803

Semester - Eighth

Teaching and Examination Scheme

Teaching Scheme				Examination Scheme			
Theory Hrs per Week	Practical Hrs per Week	Internal	Total	Theory Marks/ Paper Duration	Practical Marks 4 hrs	Internal Marks	Total
4	-	1	5	70/3 hrs		30	100

Rationale:

To understand meaning of Quality Management in Hospitality Industry and learn methods of solving problems and under taking improvements projects by developing culture of team working with the ultimate intention of delighting customer and continually improving the processes in all functions.

processes in	all functions.	Hrs	Mks
Chapter 1	Quality in Service Industry	02	04
1.1	Definitions		
1.2	Concepts and models		
1.3	Quality plans		
Chapter 2	Core Concepts of TQM	06	08
2.4	Internal Customer		
2.5	Right First Time		
2.6	Customer Focus		
2.7	Continuous Improvement		
Chapter 3	Thoughts from Quality Gurus	04	03
3.7	Deming		
3.8	Crosby		
3.9	Juran		
Chapter 4	Core values of Japanese Management	02	03
4.6	Group Orientation		
4.7	Perfectionism		
4.8	Innovation		
4.9	Deligence		
Chapter 5	Various International Quality Standards	04	06
	RHMCT- 111		

5.7	QMS – ISO 9001:2000		
5.8	EMS – ISO 14001:1996		
5.9	HACCP		
Chapter 6	Organizational culture & leadership for TQM	06	08
6.5	Commitment		
6.6	Vision		
6.7	Mission		
6.8	Creating environment		
Chapter 7	Problem solving Tools & Technique	04	03
7.5	Brain Storming		
7.6	Pareto Analysis		
7.7	Fishbone Diagram		
Chapter 8	Team work for Quality	04	04
8.1	Quality Circle		
8.2	Flow group Concept		
Chapter 9	Kaizen & Continuous Improvement	04	04
9.1	"5 S "		
9.2	Philosophy		
9.3	Process Mapping & Improvement (5 W & 1 H)		
Chapter 10	Measuring & Managing Customer Satisfaction	04	03
10.1	Why?		
10.2	What? &		
10.3	How?		
Chapter 11	Green Service Quality	04	04
11.1	Challenges		
11.2	Opportunities		
11.3	Water		
11.4	Energy		
11.5	Waste Management		
Chapter 12	Cost of Quality	03	03
12.1	Failure		
12.2	Appraisal		
12.3	Preventive Cost		

Chapter 1	3 Role of Communication in TQM	04	04
13.1 13.2	Language Concept Effective Ways		
Chapter 1	4 Investors in People	02	03
14.1 14.2 14.3	Assessment Competence Gap Training		
Chapter 1	5 Business Process Re-engineering	04	04
15.1 15.2	Concept Methedology		
Chapter 1	6 Measuring & Managing Customer Satisfaction	07	06
16.1	Steps to success		
	Total	64	70

- 1.) "Managing Quality in Science Sector" Mike Asher 1996 Kogan Page Ltd.
- 2.) "The essence of Total Quality Management" John Bank 1996 Practice Hall of India Pvt. Ltd. New Dehli.
- 3.) "Word of Kaizen" A Total Quality Culture of Survival Shyam Talawadekar Published by Quality Management System, Thane
- 4.) :Quality is Free" and "Quality is still Free" by Philip Crosby
- 5.) "The Eight Core Values of Japanese Businessmen" Yasutaka Sai Jaico Publishing House
- 6.) "TQM in Action" John Pike & Richard Barheo Clrpure & Hall
- 7.) "Quality foe Service Sector" John Mecdarnald Management Books 200 Ltd.
- 8.) "Quality of Service : by Bo Evandsson, Bertel Thamsson & John Obertveit McGraw Hill Book Company

Subject - **MANAGERIAL ECONOMICS**

Subject Code - 804

Semester - Eighth

Teaching and Examination Scheme:

Teaching Scheme / Week				Examination Scheme			
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks / Duration	Practical Marks	Internal Marks	Total
03	-	01	04	70 / 3 hrs		30	100

Rationale:

It is important that students have knowledge of application of management techniques in the field of economics. Moreover they should be able to understand the manager's role in the decision making process from economic view point.

	2		
Chapter 1 1.1	Nature & Significance of Managerial Economics Meaning, Features & Significance	Hrs 04	Mks 10
1.2	Functions of Managerial Economist		
Chapter 2	Basic Terms used in Economics	04	10
2.1	Micro & Macro Economics	04	10
2.1	Problem of Scarcity – Lionel Robbins Definition of		
2.2	Economics		
2.3	Economic Tasks – Production & Distribution		
2.4	Economic Entities – Household & Firm		
2.5	Distinction between Plant, Firm & Industry.		
2.5	Distinction between Flant, Firm & industry.		
Chapter 3	Demand Analysis	08	10
3.1	Meaning, Types & Determinants of Demand		
3.2	Meaning & Determinants of Individual & Market		
	Demand		
3.3	Demand Function & Demand Schedule		
3.4	The Law of Demand		
Chapter 4	Theory of Consumer Demand	08	10
4.1	Utility - Meaning & Types		
4.2	The Law of Diminishing Marginal Utility		
4.3	The Law of Equi-Marginal Utility		
Chapter 5	Elasticity of Demand	06	08
5.1	Concepts, Kinds & Types	VV	vo
	* * *		
5.2	Measurement of Price Elasticity Demand		
Chapter 6	Production Analysis	06	08
6.1	Concepts & Attributes	VV	vo
0.1	Concepts & Attitudes		

6.2	The Law of Variable Proportions		
6.3	The Law of Returns to Scale		
Chapter 7	Supply Analysis	06	08
7.1	Meaning & Determinants of Supply		
7.2	The Law of Supply		
7.3	Elasticity of Supply- meaning, measurement & factors		
	affecting elasticity of Supply		
Chapter 8	Types of Market	06	06
8.1	Meaning & Classification of Market Structure		
8.2	Types of Market Structures Formed by the Nature of		
	Competition		
	Total	48	70
D 0 D			. 0

- Economics for Hotel & Catering Students By Howard & Hugle Introduction to Economics Caiseneross 1.
- 2.
- 3. Managerial Economics - Jean

Subject - ENTREPRENEURSHIP DEVELOPMENT

Subject Code - 805

Semester - Eighth

Teaching and Examination Scheme:

Teaching Scheme / week				Examination Scheme			
Theory Hrs	Practical Hrs	Tutorial Hrs	Total	Theory Marks/ Duration	Practical Marks	Internal Marks	Total
3	-	1	4	70 / 3 hrs	-	30	100

Rationale:-

This course enables the student to develop entrepreneurship abilities and understand the culture of entrepreneurship development.

		Hrs	Mks
Chapter 1	Introduction to Entrepreneurship Concept of Entrepreneurship	02	02
Chapter 2	Qualities & Attributes required for Entrepreneurship	08	10
Chapter 3	The Entrepreneurial Process	10	08
Chapter 4	Identifying the Opportunity (SWOT Analysis)	08	10
Chapter 5 5.1 5.2 5.3	Assessing the Market Information gathering techniques Principles of market survey Analysis of survey data	06	10
Chapter 6	Resource Mobilization	04	10
Chapter 7 7.1	Budgeting, Accounting & Control Principles of evaluation of quality control	06	10
Chapter 8	Preparation of a Project report	04	10
Note:	Total Glossary of Terms Students should be familiar with the glossary of terms	48	70

Students should be familiar with the glossary of terms pertaining to above mentioned topics

- 1. Entrepreneurship Development MSBTE.
- 2. Innovation & Entrepreneurship Peter Drucker
- 3. The culture of Entrepreneurship Berger